



## RESULTS UPDATE

Capital Goods

Fair value: SEK97.0–125.0

Share price: SEK77.0

# AAC Clyde Space

## Stronger sales, weaker margins – Q3 review

## Research analysts:

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DNB Carnegie Investment Bank AB

The Q3 report was, in our view, somewhat mixed: sales exceeded our expectations, but the EBIT margin was lower. The stronger sales were driven by the Data & Services segment, which outperformed our forecasts, while a weaker gross margin weighed on margins. Following the company's reduced outlook for 2025, we adjust our estimates accordingly, resulting in a lower fair value of SEK97–125 (SEK106–134) per share.

**Data & Services: higher sales but lower margins.** Segment sales were SEK20m, 33% above our estimate. This level is broadly in line with Q2, and we therefore view it as a reasonable baseline for current constellation capacity. We expect growth, primarily in 2026, to be driven by the newly operational Sedna satellites. However, the EBITDA margin for the segment was lower than we had anticipated and significantly below Q2. This is partly due to higher costs, while Q2 benefited from a temporary one-off effect that reduced costs.

**Lower estimates due to delays in key projects.** We reduce our sales forecasts following the company's announcement of delays in the SKAO project and uncertainty around the date for a decision regarding the EPS-Sterna contract. These factors lead us to trim our revenue expectations and, consequently, our margin assumptions. Regarding EPS-Sterna, our understanding is that the communicated project value of EUR60m relates only to the first phase. If the current timeline holds, implying launch of the first six satellites in 2029, this corresponds to roughly SEK150m in annual revenue for AAC, assuming linear revenue recognition.

**New fair value of SEK97–125.** As we lower our estimates, we also reduce our fair value range accordingly. Our valuation is based on a scenario analysis combined with a sum-of-the-parts (SOTP) approach, benchmarking AAC against international satellite operators and space technology companies. Applying a 2026e EV/sales of 1.8–2.3x, in line with peers, we arrive at our fair value range.

| Changes in this report  |                   |             |      | Key figures (SEK)   |       |        |       |       | Share price – 5-year                                                                                                                    |  |
|-------------------------|-------------------|-------------|------|---------------------|-------|--------|-------|-------|-----------------------------------------------------------------------------------------------------------------------------------------|--|
|                         | From              | To          | Chg  |                     | 2024  | 2025e  | 2026e | 2027e |                                                                                                                                         |  |
| EPS adj. 2025e          | -7.80             | -9.55       | -18% | Sales (m)           | 353   | 315    | 360   | 405   |                                                    |  |
| EPS adj. 2026e          | -3.41             | -4.26       | -20% | EBITDA (m)          | 47    | 20     | 45    | 72    |                                                                                                                                         |  |
| EPS adj. 2027e          | 0.41              | 0.14        | -65% | EBIT (m)            | -4    | -36    | -12   | 11    |                                                                                                                                         |  |
| Upcoming events         |                   |             |      | EPS                 | -0.98 | -9.55  | -4.26 | 0.14  |                                                                                                                                         |  |
| Q4 Report               |                   | 19 Feb 2026 |      | EPS adj.            | -0.98 | -9.55  | -4.26 | 0.14  |                                                                                                                                         |  |
| Q1 Report               |                   | 13 May 2026 |      | DPS                 | 0.00  | 0.00   | 0.00  | 0.00  |                                                                                                                                         |  |
| Q2 Report               |                   | 13 Aug 2026 |      | Sales growth Y/Y    | 28%   | -11%   | 14%   | 13%   |                                                                                                                                         |  |
| Key facts               |                   |             |      | EPS adj. growth Y/Y | +chg  | -chg   | +chg  | +chg  |                                                                                                                                         |  |
| No. shares (m)          |                   | 6.5         |      | EBIT margin         | -1.1% | -11.3% | -3.3% | 2.7%  |                                                                                                                                         |  |
| Market cap. (USDm)      |                   | 53          |      | P/E adj.            | n.m.  | n.m.   | n.m.  | >100  |                                                                                                                                         |  |
| Market cap. (SEKm)      |                   | 499         |      | EV/EBIT             | neg.  | neg.   | neg.  | 48.4  |                                                                                                                                         |  |
| Net IB Debt. (SEKm)     |                   | -19         |      | EV/EBITA            | 20.2  | neg.   | >100  | 19.3  |                                                                                                                                         |  |
| Adjustments (SEKm)      |                   | 0           |      | EV/EBITDA           | 5.1   | 24.0   | 11.7  | 7.5   |                                                                                                                                         |  |
| EV (2025e) (SEKm)       |                   | 480         |      | P/BV                | 0.6   | 0.7    | 0.7   | 0.7   |                                                                                                                                         |  |
| Free float              |                   | 84.9%       |      | Dividend yield      | 0.0%  | 0.0%   | 0.0%  | 0.0%  | <b>High/Low (12M)</b> <b>SEK147/43.1</b>                                                                                                |  |
| Avg. daily vol. ('000)  |                   | 31          |      | FCF yield           | 2.0%  | -15.7% | -8.0% | -3.1% |                                                                                                                                         |  |
| BBG                     |                   | AAC SS      |      | Equity/Total Assets | 71.1% | 71.8%  | 69.9% | 68.9% |                                                                                                                                         |  |
| Fiscal year end         |                   | December    |      | ROCE                | 0.1%  | -6.9%  | -2.4% | 1.6%  |                                                                                                                                         |  |
| Share price as of (CET) | 13 Nov 2025 13:11 |             |      | ROE adj.            | -0.8% | -8.4%  | -4.0% | 0.1%  |                                                                                                                                         |  |
|                         |                   |             |      | Net IB debt/EBITDA  | -0.8  | -0.9   | 0.5   | 0.5   | <b>Perf.</b> 3M      6M      12M      YTD<br><b>Abs.</b> -12.90   -16.12   77.01   66.13<br><b>Rel.</b> -18.36   -22.86   69.79   58.07 |  |

Source: DNB Carnegie (estimates), FactSet, Infront &amp; company data

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## Equity story

### Near term: within 12M

In Q4 2025, AAC Clyde Space (AAC) launched two new satellites, with additional launches planned for 2026 to further strengthen its Data & Services offering. The company has also opened a dedicated sales office in London to support this segment's commercial expansion. These initiatives are expected to drive continued growth and are key to securing a strong return on investment. Within the Products & Missions segment, AAC is positioned for new orders, including potential participation in EUMETSAT's EPS-Sterna project, where the company could supply advanced weather sensors and critical components such as its flagship products, STARBUCK and SIRIUS.

### Long term outlook: 5Y+

The strategic decision to strengthen the space data segment positions AAC for scalable revenue growth and margin expansion. As this strategy requires significant investment in new satellites, it is crucial that expansion aligns with revenue growth to ensure a solid return on investment. The transformation is supported by the Products & Missions segment, which supplies satellites at a lower cost than external providers, thereby improving the economics. If executed successfully, this strategy has the potential to deliver strong margins and healthy cash flow. We also view positively AAC's co-funded development of a service platform providing actionable insights for the forestry sector. For the Products & Missions segment, increased participation in large-scale projects remains important to drive higher revenues and maintain stable, sustainable margins.

### Key risks:

- Significant investments required to scale data operations.
- Technical failures or service disruptions could undermine credibility.
- Evolving space regulations may increase compliance costs and complexity.

## Company description

AAC Clyde Space is a space technology company operating through two segments: Data & Services and Products & Missions. The company is increasing its focus on expanding its Data & Services business, where it operates its own satellite constellations to generate proprietary data for applications in land management, such as forestry and agriculture, and maritime intelligence, including vessel monitoring. This data is sold to a diverse customer base comprising government agencies, coastguards, and financial institutions, among others. The Products & Missions segment represents AAC's heritage, developing and manufacturing critical satellite components, including computers, sensors, and power control systems, as well as complete small LEO satellites, and there by supports the expansion of the Data & Services segment.

### Key industry drivers

- Technological advancements.
- Commercialisation of space.
- Rising demand for space data.

### Industry outlook

- The number of launched LEO satellites has increased tenfold over the past decade, driven by rising demand for space data, and driving demand for satellites. The market is expected to grow by a CAGR of c6% through 2035.

### Largest shareholders, capital

|                      |      |
|----------------------|------|
| Avanza Pension       | 8.7% |
| Nowo Fund Management | 6.7% |
| Dino A Lorenzini     | 5.9% |

### Cyclicality

Cyclicality: Yes

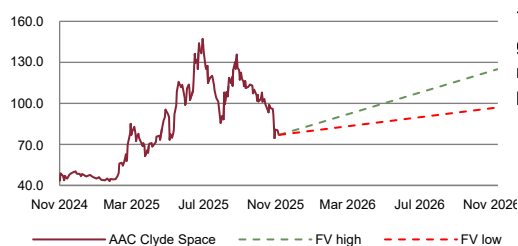
### Key peers

GomSpace, Spire, Planet Labs, BlackSky, MDA Space, OHB SE, Ovzon, Iridium Communications, ViaSat, SES SA, EchoStar Corporation, Globalstar, Eutelsat Communications

## Valuation and methodology

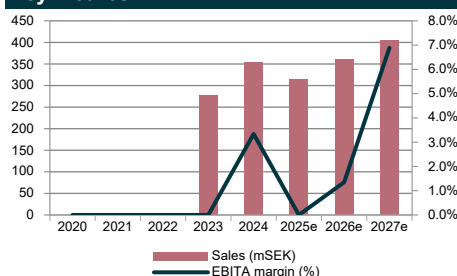
Our valuation is based on a scenario analysis combined with a sum-of-the-parts (SOTP) approach. The scenario analysis outlines three cases that primarily differ in how quickly AAC succeeds in scaling its Data & Services business. In the SOTP, we benchmark AAC's two segments against comparable international peers to reflect their distinct business models. We consider usage of international peers appropriate given the global nature of the space industry and AAC's operational presence in Europe, US, and South Africa. Based on our estimates and applying peer-aligned valuation multiples, we arrive at our fair value range.

### Fair value range 12M

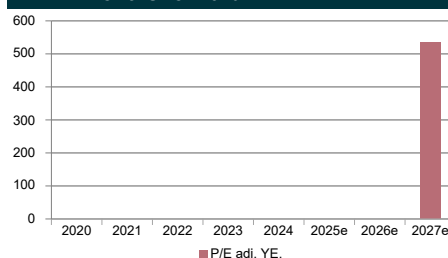


The upper end of our fair value range assumes AAC achieves a 2026e EV/sales multiple in line with the peer group median, supported by the progression outlined in our estimates. The lower end reflects a 2026e EV/sales multiple below peers, illustrating a scenario where AAC's sales growth falls shy of expectations, resulting in a lower valuation multiple.

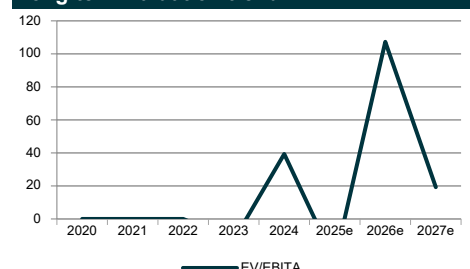
### Key metrics



### P/E 12-months forward



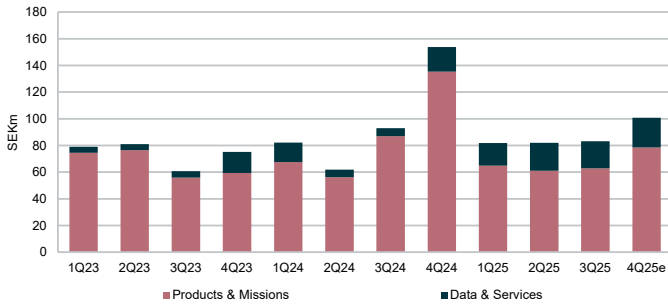
### Long-term valuation trend



Source: DNB Carnegie (estimates) & company data

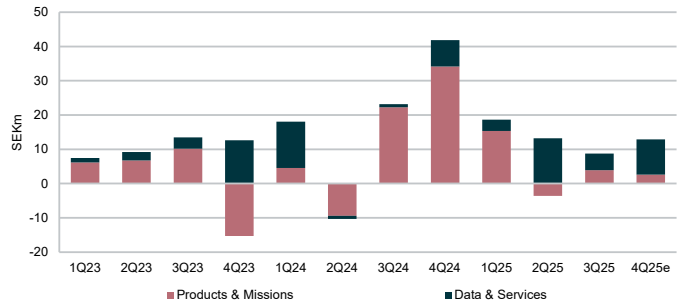
## Key charts

Sales per segment



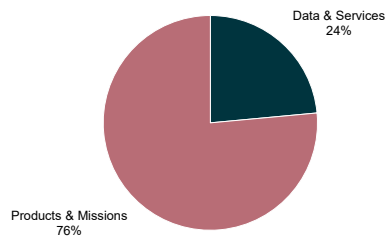
Source: DNE Carnegie (estimates) &amp; company data

EBITDA per segment



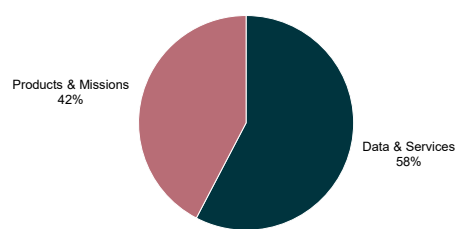
Source: DNE Carnegie (estimates) &amp; company data

Data &amp; Services constituted 24% of sales YTD 2025



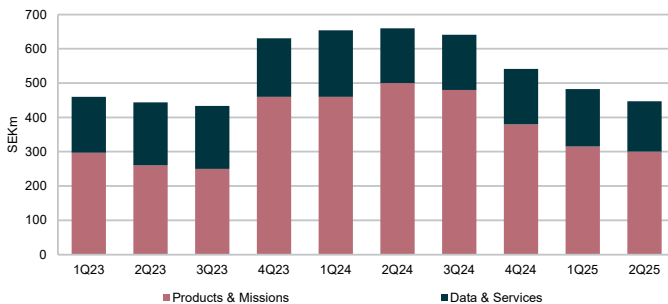
Source: DNE Carnegie (estimates) &amp; company data

Data &amp; Services constituted 58% of EBITDA YTD 2025



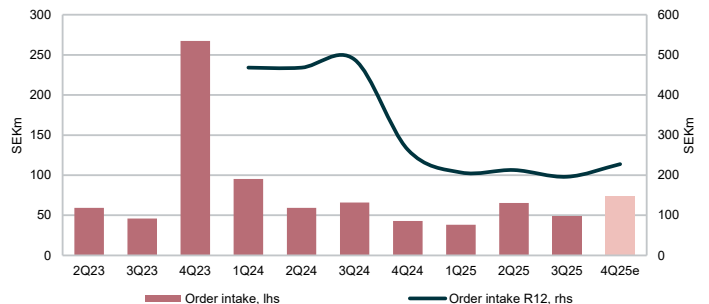
Source: DNE Carnegie (estimates) &amp; company data

Order backlog per segment



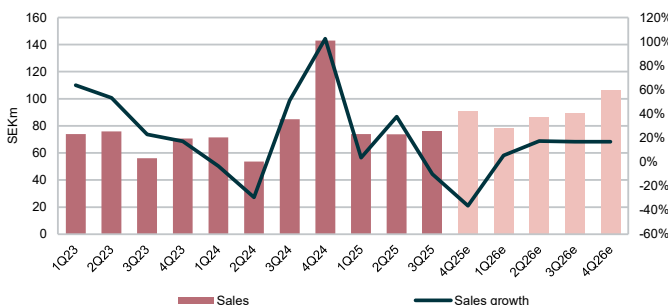
Source: DNE Carnegie (estimates) &amp; company data

Order intake is highly dependent on whether large orders are won



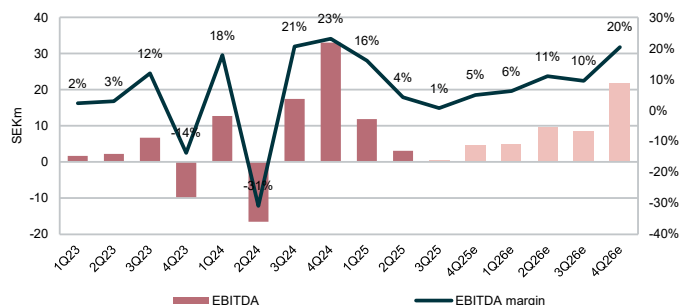
Source: DNE Carnegie (calculated order intake)

Group sales by quarter



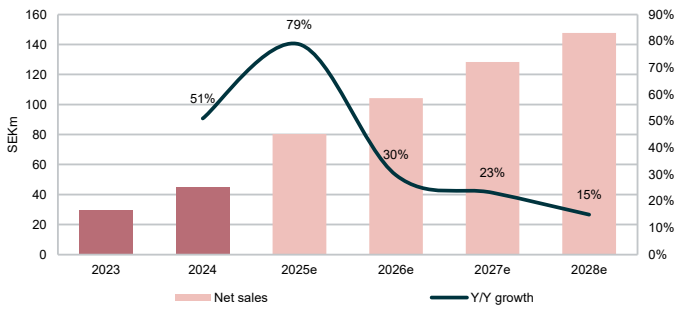
Source: DNE Carnegie (estimates) &amp; company data

Group EBITDA by quarter



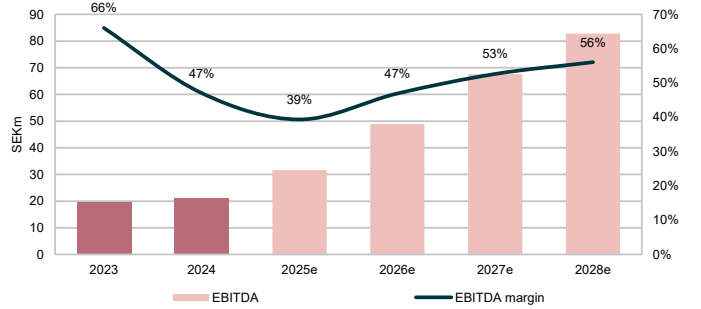
Source: DNE Carnegie (estimates) &amp; company data

#### Data & Services net sales development



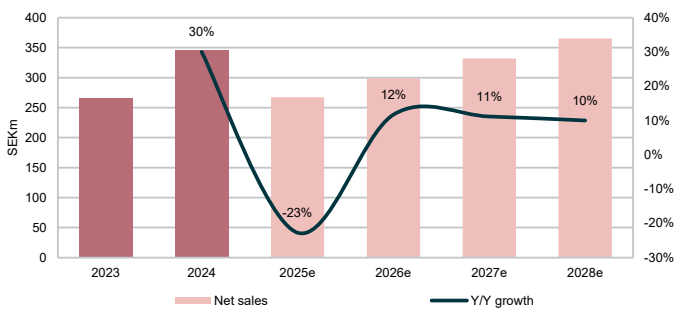
Source: DNB Carnegie (estimates) & company data

#### Data & Services EBITDA development



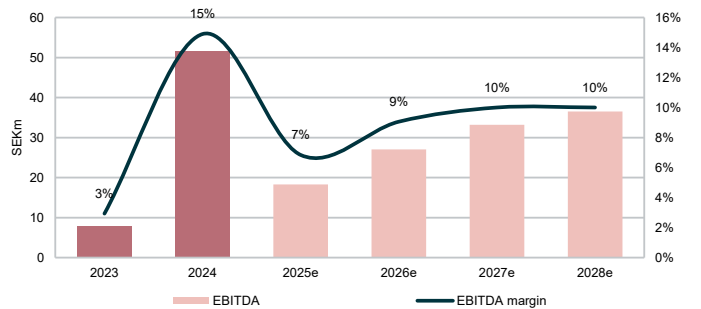
Source: DNB Carnegie (estimates) & company data

#### Products & Missions net sales development



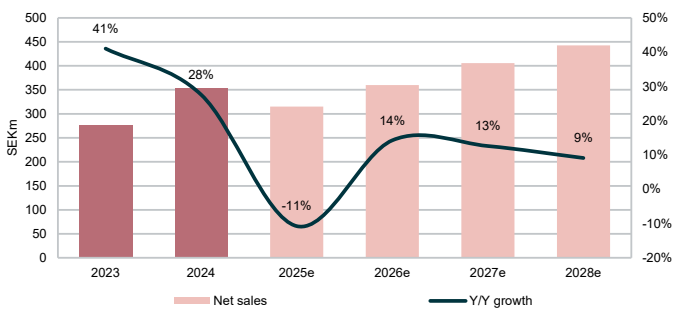
Source: DNB Carnegie (estimates) & company data

#### Products & Missions EBITDA development



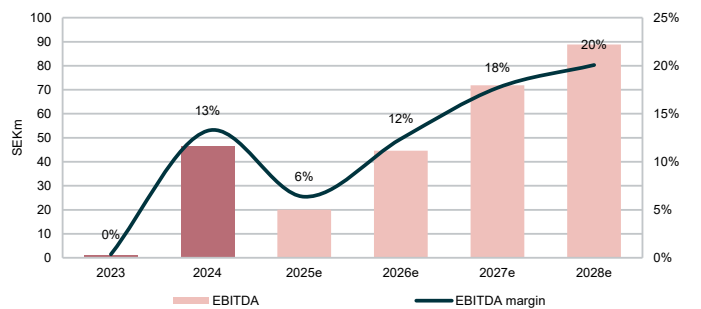
Source: DNB Carnegie (estimates) & company data

#### Group net sales development



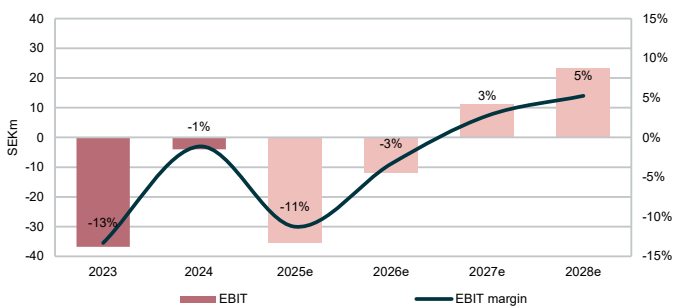
Source: DNB Carnegie (estimates) & company data

#### Group EBITDA development



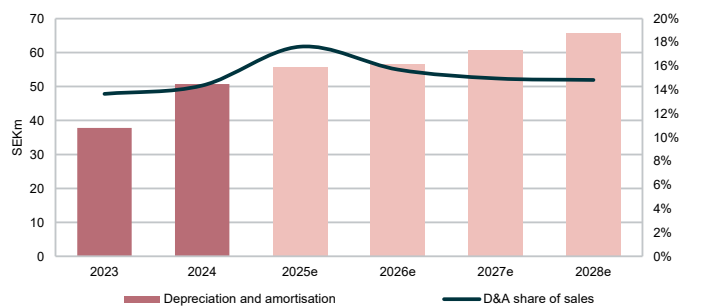
Source: DNB Carnegie (estimates) & company data

#### EBIT and EBIT margin



Source: DNB Carnegie (estimates) & company data

#### Depreciation and amortisation



Source: DNB Carnegie (estimates) & company data

## Estimates and estimate changes

We adjust our estimates to reflect the company's updated outlook for 2025 and the delayed decision on the EPS-Sterna project. These updates lead us to lower our 2025 sales forecasts and to reduce our expected sales growth for 2026, as the project is not set to commence as early as previously anticipated. On a positive note, the EPS-Sterna programme appears larger than we initially assumed, with the communicated EUR60m order indicated to refer only to the first phase, the launch of six satellites in 2029, assuming the current timeline holds. This points to significantly higher value for the weather instruments than for its other components.

The EBITDA margin in the Data & Services segment was below our estimates due to higher costs. For our future margin assumptions to materialise, revenues will need to scale in line with the increased cost base.

| AAC Clyde Space<br>(SEKm, ex p share) | Current |        |        |        |        | Old   |       |        |        |       | Change (%) |        |         |         |        |
|---------------------------------------|---------|--------|--------|--------|--------|-------|-------|--------|--------|-------|------------|--------|---------|---------|--------|
|                                       | Q1 25   | Q2 25  | Q3 25  | Q4 25e | 2025e  | Q1 25 | Q2 25 | Q3 25e | Q4 25e | 2025e | Q1 25      | Q2 25  | Q3 25   | Q4 25e  | 2025e  |
| Operating revenues                    | 74      | 74     | 76     | 91     | 315    | 74    | 74    | 69     | 107    | 324   | 0%         | 0%     | 10%     | -14%    | -3%    |
| Sales growth                          | 3.6%    | 37.5%  | -10.1% | -36.3% | -10.7% | 3.6%  | 37.5% | -18.2% | -25.5% | -8.3% | 0.0pp      | 0.0pp  | 8.2pp   | -10.8pp | -2.4pp |
| COGS                                  | (23)    | (16)   | (26)   | (25)   | (90)   | (23)  | (16)  | (20)   | (31)   | (89)  | 0%         | 0%     | -23%    | 21%     | -1%    |
| Gross profit                          | 51      | 58     | 51     | 66     | 225    | 51    | 58    | 50     | 76     | 234   | 0%         | 0%     | 2%      | -13%    | -4%    |
| Gross profit margin                   | 69.2%   | 78.1%  | 66.3%  | 72.3%  | 71.5%  | 69.2% | 78.1% | 71.5%  | 71.3%  | 72.4% | 0.0pp      | 0.0pp  | -5.2pp  | 0.9pp   | -1.0pp |
| EBITDA                                | 12      | 3      | 1      | 5      | 20     | 12    | 3     | (2)    | 15     | 28    | 0%         | 0%     | 0%      | -70%    | -29%   |
| EBITDA margin                         | 16.1%   | 4.2%   | 0.7%   | 5.0%   | 6.4%   | 16.1% | 4.2%  | -2.3%  | 14.1%  | 8.8%  | 0.0pp      | 0.0pp  | 3.0pp   | -9.1pp  | -2.4pp |
| D&A                                   | (14)    | (14)   | (14)   | (13)   | (56)   | (14)  | (14)  | (11)   | (13)   | (53)  | 0%         | 0%     | -20%    | -2%     | -5%    |
| EBIT                                  | (2)     | (11)   | (14)   | (9)    | (36)   | 2     | (7)   | (9)    | 6      | (7)   | 0%         | -39%   | -36%    | 0%      | -79%   |
| EBIT margin                           | -3.4%   | -14.7% | -17.8% | -9.4%  | -11.3% | 2.3%  | -9.0% | -12.6% | 5.9%   | -2.3% | -5.7pp     | -5.7pp | -5.2pp  | -15.4pp | -9.0pp |
| Net interest                          | (9)     | (6)    | (1)    | (11)   | (27)   | (9)   | (6)   | (5)    | (7)    | (27)  | 0%         | 0%     | 476%    | -39%    | 0%     |
| Pre tax profit                        | (12)    | (17)   | (14)   | (20)   | (63)   | (12)  | (17)  | (18)   | (5)    | (51)  | 0%         | 0%     | 25%     | -76%    | -18%   |
| Tax                                   | 2       | 0      | 1      | 1      | 4      | 2     | 0     | 1      | 0      | 3     | 0%         | 0%     | -11%    | 321%    | 19%    |
| Net profit                            | (10)    | (16)   | (14)   | (19)   | (59)   | (10)  | (16)  | (17)   | (4)    | (48)  | 0%         | 0%     | 25%     | -76%    | -18%   |
| EPS                                   | (1.7)   | (2.8)  | (2.1)  | (2.9)  | (9.5)  | (1.7) | (2.8) | (2.8)  | (0.7)  | (8.0) | 0%         | 0%     | 31%     | -76%    | -16%   |
| EPS (adj)                             | (1.7)   | (2.8)  | (2.1)  | (2.9)  | (9.5)  | (1.7) | (2.8) | (2.8)  | (0.7)  | (8.0) | 0%         | 0%     | 31%     | -76%    | -16%   |
| DPS                                   | -       | -      | -      | -      | -      | -     | -     | -      | -      | -     | 0%         | 0%     | 0%      | 0%      | 0%     |
| <b>Segments</b>                       |         |        |        |        |        |       |       |        |        |       |            |        |         |         |        |
| <b>SEKm</b>                           |         |        |        |        |        |       |       |        |        |       |            |        |         |         |        |
| <b>Data &amp; Services</b>            |         |        |        |        |        |       |       |        |        |       |            |        |         |         |        |
| Sales                                 | 17      | 21     | 20     | 22     | 80     | 17    | 21    | 15     | 22     | 75    | 0%         | 0%     | 33%     | 0%      | 7%     |
| Sales growth                          | 15%     | 270%   | 233%   | 20%    | 79%    | 15%   | 270%  | 150%   | 20%    | 68%   | 0.0pp      | 0.0pp  | 83.2pp  | 0.0pp   | 11.3pp |
| EBITDA                                | 3       | 13     | 5      | 10     | 32     | 3     | 13    | 6      | 10     | 33    | 0%         | 0%     | -17%    | 0%      | -3%    |
| EBITDA margin                         | 20%     | 63%    | 24%    | 46%    | 39%    | 20%   | 63%   | 38%    | 46%    | 43%   | 0.0pp      | 0.0pp  | -14.6pp | 0.0pp   | -4.0pp |
| <b>Products &amp; Missions</b>        |         |        |        |        |        |       |       |        |        |       |            |        |         |         |        |
| Sales                                 | 65      | 61     | 63     | 78     | 267    | 65    | 61    | 61     | 95     | 282   | 0%         | 0%     | 3%      | -17%    | -5%    |
| Sales growth                          | -4%     | 9%     | -28%   | -42%   | -23%   | -4%   | 9%    | -30%   | -30%   | -19%  | 0.0pp      | 0.0pp  | 2.3pp   | -12.0pp | -4.1pp |
| EBITDA                                | 15      | (4)    | 4      | 3      | 18     | 15    | (4)   | (2)    | 14     | 24    | 0%         | 0%     | 0%      | -81%    | -23%   |
| EBITDA margin                         | 24%     | -6%    | 6%     | 3%     | 7%     | 24%   | -6%   | -3%    | 15%    | 8%    | 0.0pp      | 0.0pp  | 9.3pp   | -11.2pp | -1.6pp |
| <b>Eliminations</b>                   |         |        |        |        |        |       |       |        |        |       |            |        |         |         |        |
| Sales                                 | (8)     | (8)    | (7)    | (10)   | (33)   | (8)   | (8)   | (7)    | (10)   | (33)  | 0%         | 0%     | -2%     | 9%      | 2%     |
| EBITDA                                | (7)     | (7)    | (8)    | (8)    | (30)   | (7)   | (7)   | (6)    | (9)    | (28)  | 0%         | 0%     | -32%    | 8%      | -7%    |
| Sales - Group                         | 74      | 74     | 76     | 91     | 315    | 74    | 74    | 69     | 107    | 324   |            |        |         |         |        |
| EBITDA - Group                        | 12      | 3      | 1      | 5      | 20     | 12    | 3     | (2)    | 15     | 28    | 0%         | 0%     | 0%      | 0%      | 0%     |

Source: DNB Carnegie (estimates) & company

| AAC Clyde Space<br>(SEKm, ex p share) | New est     |             |           | Old est.    |             |           | Abs. Change |            |            | % change    |             |             |
|---------------------------------------|-------------|-------------|-----------|-------------|-------------|-----------|-------------|------------|------------|-------------|-------------|-------------|
|                                       | 2025e       | 2026e       | 2027e     | 2025e       | 2026e       | 2027e     | 2025e       | 2026e      | 2027e      | 2025e       | 2026e       | 2027e       |
| Operating revenues                    | 315         | 360         | 405       | 324         | 375         | 427       | (9)         | (15)       | (21)       | -3%         | -4%         | -5%         |
| Sales growth                          | -11%        | 14%         | 13%       | -8%         | 16%         | 14%       | -2.4pp      | -1.5pp     | -1.3pp     | -2.4pp      | -1.5pp      | -1.3pp      |
| COGS                                  | (90)        | (101)       | (110)     | (89)        | (103)       | (116)     | (1)         | 2          | 6          | -1%         | 2%          | 6%          |
| Gross profit                          | 225         | 259         | 295       | 234         | 272         | 310       | (9)         | (13)       | (15)       | -4%         | -5%         | -5%         |
| Gross profit margin                   | 71.5%       | 72.0%       | 72.8%     | 72.4%       | 72.6%       | 72.8%     | -1.0pp      | -0.6pp     | 0.1pp      | -1.0pp      | -0.6pp      | 0.1pp       |
| <b>EBITDA</b>                         | <b>20</b>   | <b>45</b>   | <b>72</b> | <b>28</b>   | <b>49</b>   | <b>72</b> | <b>(8)</b>  | <b>(5)</b> | <b>(1)</b> | <b>-29%</b> | <b>-10%</b> | <b>-1%</b>  |
| EBITDA margin                         | 6.4%        | 12.4%       | 17.7%     | 8.8%        | 13.2%       | 17.0%     | -2.4pp      | -0.8pp     | 0.7pp      | -2.4pp      | -0.8pp      | 0.7pp       |
| D&A                                   | (56)        | (57)        | (61)      | (53)        | (56)        | (60)      | (3)         | (1)        | (1)        | -5%         | -1%         | -1%         |
| <b>EBIT</b>                           | <b>(36)</b> | <b>(12)</b> | <b>11</b> | <b>(24)</b> | <b>(6)</b>  | <b>13</b> | <b>(11)</b> | <b>(6)</b> | <b>(1)</b> | <b>-32%</b> | <b>-46%</b> | <b>-11%</b> |
| EBIT margin                           | -11%        | -3%         | 3%        | -7%         | -2%         | 3%        | -3.8pp      | -1.6pp     | -0.2pp     | -3.8pp      | -1.6pp      | -0.2pp      |
| Net interest                          | (7)         | (9)         | (10)      | (7)         | (9)         | (10)      | -           | (0)        | (0)        | 0%          | -3%         | -4%         |
| Other financial items                 | (20)        | (8)         | -         | (20)        | (8)         | -         | -           | -          | -          | 0%          | 0%          | 0%          |
| <b>Pre tax profit</b>                 | <b>(63)</b> | <b>(29)</b> | <b>1</b>  | <b>(51)</b> | <b>(23)</b> | <b>3</b>  | <b>(11)</b> | <b>(6)</b> | <b>(2)</b> | <b>-18%</b> | <b>-20%</b> | <b>-65%</b> |
| Tax                                   | 4           | 1           | (0)       | 3           | 1           | (0)       | 1           | 0          | 0          | 19%         | 25%         | 185%        |
| Net profit                            | (59)        | (28)        | 1         | (48)        | (22)        | 3         | (11)        | (6)        | (2)        | -18%        | -20%        | -65%        |
| EPS                                   | (9.6)       | (4.3)       | 0.1       | (7.8)       | (3.4)       | 0.4       | (2)         | (1)        | (0)        | -18%        | -20%        | -65%        |
| EPS (adj)                             | (9.6)       | (4.3)       | 0.1       | (7.8)       | (3.4)       | 0.4       | (1.7)       | (0.9)      | (0.3)      | -18%        | -20%        | -65%        |
| DPS                                   | -           | -           | -         | -           | -           | -         | -           | -          | -          | 0%          | 0%          | 0%          |
| NIBD                                  | (19)        | 23          | 39        | (28)        | 9           | 25        | 9           | 14         | 14         | 48%         | 159%        | 58%         |
| <b>Segments</b>                       |             |             |           |             |             |           |             |            |            |             |             |             |
| <b>SEKm</b>                           |             |             |           |             |             |           |             |            |            |             |             |             |
| <b>Data &amp; Services</b>            |             |             |           |             |             |           |             |            |            |             |             |             |
| Sales                                 | 80          | 104         | 128       | 75          | 97          | 119       | 5           | 7          | 9          | 7%          | 8%          | 8%          |
| Sales growth                          | 79%         | 30%         | 23%       | 68%         | 29%         | 23%       | 11.3pp      | 1.2pp      | 0.3pp      | 11.3pp      | 1.2pp       | 0.3pp       |
| EBITDA                                | 32          | 49          | 68        | 33          | 49          | 66        | (1)         | 0          | 1          | -3%         | 0%          | 2%          |
| EBITDA margin                         | 39%         | 47%         | 53%       | 43%         | 51%         | 56%       | -4.0pp      | -3.6pp     | -3.2pp     | -4.0pp      | -3.6pp      | -3.2pp      |
| <b>Products &amp; Missions</b>        |             |             |           |             |             |           |             |            |            |             |             |             |
| Sales                                 | 267         | 299         | 332       | 282         | 316         | 351       | (14)        | (17)       | (19)       | -5%         | -5%         | -5%         |
| Sales growth                          | -23%        | 12%         | 11%       | -19%        | 12%         | 11%       | -4.1pp      | -0.5pp     | 0.1pp      | -4.1pp      | -0.5pp      | 0.1pp       |
| EBITDA                                | 18          | 27          | 33        | 24          | 29          | 36        | (5)         | (2)        | (2)        | -23%        | -8%         | -7%         |
| EBITDA margin                         | 7%          | 9%          | 10%       | 8%          | 9%          | 10%       | -1.6pp      | -0.2pp     | -0.1pp     | -1.6pp      | -0.2pp      | -0.1pp      |
| <b>Eliminations</b>                   |             |             |           |             |             |           |             |            |            |             |             |             |
| Sales                                 | (33)        | (43)        | (55)      | (33)        | (38)        | (43)      | 1           | (5)        | (12)       | 2%          | -11%        | -21%        |
| EBITDA                                | (30)        | (31)        | (29)      | (28)        | (29)        | (30)      | (2)         | (3)        | 1          | -7%         | -8%         | 2%          |

Source: DNB Carnegie (estimates) &amp; company

## Valuation

We benchmark AAC towards international satellite operators and technology suppliers, as AAC operates across both areas. We therefore find it appropriate to apply a sum-of-the-parts (SOTP) valuation approach. Given that AAC is in the midst of its strategic transformation, with increased focus on the Data & Service segment, we consider it relevant to model different growth scenarios. Therefore, we present three scenarios that primarily differ in the pace at which AAC succeeds in expanding its Data & Services business. The outcome of these scenarios results in a fair value of SEK97–125 per share, corresponding to a 2026e EV/sales of 1.9–2.3x and EV/EBITDA of 14.5–18.6x.

### Base scenario

Our base scenario is built on our current estimates for each segment. For the Data & Services segment, we apply a 2026e EV/sales of 3.0–3.8x, corresponding to a fair value range of SEK46–59 per share. We select this range as it aligns with the peer group median, if one adjusts for the most prominent outlier within the group. For the Products & Missions segment, we apply a 2026e EV/sales of 1.5–1.9x, using the small peer group's median as the mid-point. Combining the two segments and adjusting for group eliminations results in a fair value range of SEK97–125 per share, equivalent to a 2026e EV/EBITDA of 14.5–18.6x. We find this fair, given that AAC is not yet consistently profitable at a net profit level.

### Low-growth scenario

The low-growth scenario reflects a situation where AAC struggles to attract new customers to its Data & Services segment and does not secure major new contracts in Products & Missions. Hence, we assume lower sales growth in 2026e and a weaker drop-through to profitability, leading to a reduced EBITDA margin. Given the slower growth and weaker margins, we apply lower valuation multiples, resulting in a fair value range of SEK62–87 per share.

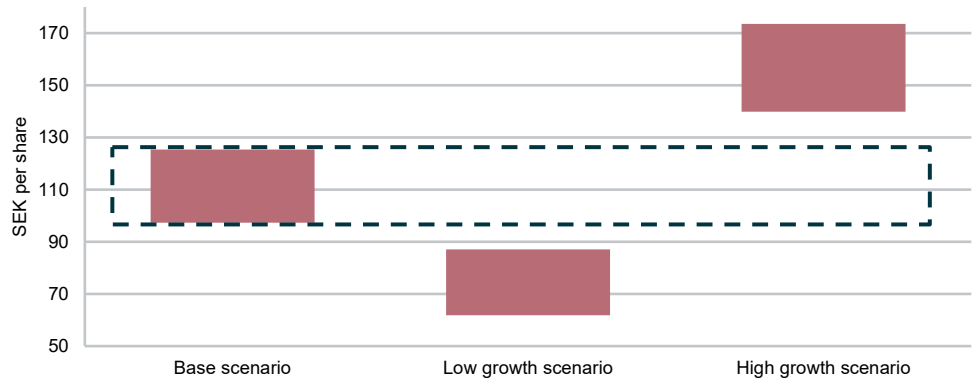
### High-growth scenario

In the high-growth scenario, we assume that the new satellites to be launched in 2026 successfully attract additional customers and revenue streams, while the Products & Missions segment secures new large contracts that strengthen the order book and drive higher sales and margins than in our base case. As a result, we apply higher valuation multiples, which generates a fair value range of SEK140–174 per share.

| SEKm (except value per share)           | 2023 | 2024  | 2025e  | 2026e  | 2027e | 2028e |                    | EV/Sales    | 2026e<br>Value per share |
|-----------------------------------------|------|-------|--------|--------|-------|-------|--------------------|-------------|--------------------------|
| <b>Base scenario</b>                    |      |       |        |        |       |       |                    |             |                          |
| <b>Data &amp; Services</b>              |      |       |        |        |       |       |                    |             |                          |
| Sales                                   | 30   | 45    | 80     | 104    | 128   | 148   | Higher bound:      | 3.8x        | 59                       |
| Growth                                  |      | 51%   | 79%    | 30%    | 23%   | 15%   | Lower bound:       | 3.0x        | 46                       |
| EBITDA                                  | 20   | 21    | 32     | 49     | 68    | 83    |                    |             |                          |
| EBITDA margin                           | 66%  | 47%   | 39%    | 47%    | 53%   | 56%   |                    |             |                          |
| <b>Products &amp; Missions</b>          |      |       |        |        |       |       |                    |             |                          |
| Sales                                   | 266  | 346   | 267    | 299    | 332   | 365   | Higher bound:      | 1.9x        | 85                       |
| Growth                                  |      | 30%   | -23%   | 12%    | 11%   | 10%   | Lower bound:       | 1.5x        | 67                       |
| EBITDA                                  | 8    | 52    | 18     | 27     | 33    | 37    |                    |             |                          |
| EBITDA margin                           |      | 14.9% | 6.8%   | 9.1%   | 10.0% | 10.0% |                    |             |                          |
| <b>Group eliminations</b>               |      |       |        |        |       |       |                    |             |                          |
| Sales                                   | -19  | -38   | -33    | -43    | -55   | -70   | Higher bound:      | 2.4x        | -18                      |
| EBITDA                                  | -26  | -26   | -30    | -31    | -29   | -30   | Lower bound:       | 1.9x        | -15                      |
|                                         |      |       |        |        |       |       | <b>Group high:</b> | <b>2.3x</b> | <b>125</b>               |
|                                         |      |       |        |        |       |       | <b>Group low:</b>  | <b>1.8x</b> | <b>97</b>                |
| <b>Low growth scenario</b>              |      |       |        |        |       |       |                    |             |                          |
| <b>Data &amp; Services</b>              |      |       |        |        |       |       |                    |             |                          |
| Sales                                   | 30   | 45    | 80     | 91     | 101   | 106   | Higher bound:      | 3.0x        | 39                       |
| Growth                                  |      | 51%   | 79%    | 13%    | 11%   | 5%    | Lower bound:       | 2.2x        | 28                       |
| EBITDA                                  | 20   | 21    | 32     | 32     | 37    | 41    |                    |             |                          |
| EBITDA margin                           | 66%  | 47%   | 39%    | 35%    | 37%   | 39%   |                    |             |                          |
| <b>Products &amp; Missions</b>          |      |       |        |        |       |       |                    |             |                          |
| Sales                                   | 266  | 346   | 267    | 281    | 295   | 306   | Higher bound:      | 1.5x        | 62                       |
| Growth                                  |      | 30%   | -23%   | 5%     | 5%    | 4%    | Lower bound:       | 1.1x        | 45                       |
| EBITDA                                  | 8    | 52    | 18     | 24     | 26    | 28    |                    |             |                          |
| EBITDA margin                           |      | 14.9% | 6.8%   | 8.6%   | 8.8%  | 9.0%  |                    |             |                          |
| <b>Group eliminations</b>               |      |       |        |        |       |       |                    |             |                          |
| Sales                                   | -19  | -38   | -33    | -43    | -55   | -70   | Higher bound:      | 1.9x        | -15                      |
| EBITDA                                  | -26  | -26   | -30    | -31    | -29   | -30   | Lower bound:       | 1.4x        | -12                      |
|                                         |      |       |        |        |       |       | <b>Group high:</b> | <b>1.8x</b> | <b>87</b>                |
|                                         |      |       |        |        |       |       | <b>Group low:</b>  | <b>1.3x</b> | <b>62</b>                |
| <b>High growth scenario</b>             |      |       |        |        |       |       |                    |             |                          |
| <b>Data &amp; Services</b>              |      |       |        |        |       |       |                    |             |                          |
| Sales                                   | 30   | 45    | 80     | 112    | 152   | 197   | Higher bound:      | 4.3x        | 72                       |
| Growth                                  |      | 51%   | 79%    | 40%    | 35%   | 30%   | Lower bound:       | 3.5x        | 58                       |
| EBITDA                                  | 20   | 21    | 32     | 62     | 96    | 134   |                    |             |                          |
| EBITDA margin                           | 66%  | 47%   | 39%    | 55%    | 63%   | 68%   |                    |             |                          |
| <b>Products &amp; Missions</b>          |      |       |        |        |       |       |                    |             |                          |
| Sales                                   | 266  | 346   | 267    | 321    | 375   | 435   | Higher bound:      | 2.1x        | 101                      |
| Growth                                  |      | 30%   | -23%   | 20%    | 17%   | 16%   | Lower bound:       | 1.7x        | 82                       |
| EBITDA                                  | 8    | 52    | 18     | 42     | 60    | 39    |                    |             |                          |
| EBITDA margin                           |      | 14.9% | 6.8%   | 13.0%  | 16.0% | 9.0%  |                    |             |                          |
| <b>Group eliminations</b>               |      |       |        |        |       |       |                    |             |                          |
| Sales                                   | -19  | -38   | -33    | -43    | -55   | -70   | Higher bound:      | 2.7x        | -20                      |
| EBITDA                                  | -26  | -26   | -30    | -31    | -29   | -30   | Lower bound:       | 2.2x        | -17                      |
|                                         |      |       |        |        |       |       | <b>Group high:</b> | <b>2.9x</b> | <b>174</b>               |
|                                         |      |       |        |        |       |       | <b>Group low:</b>  | <b>2.4x</b> | <b>140</b>               |
| <b>Implied valuation, base scenario</b> |      |       |        |        |       |       |                    |             |                          |
| EV/Sales - low                          |      |       | 2.1x   | 1.8x   | 1.6x  | 1.5x  |                    |             |                          |
| EV/Sales - high                         |      |       | 2.6x   | 2.3x   | 2.0x  | 1.9x  |                    |             |                          |
| EV/EBITDA - low                         |      |       | 32.3x  | 14.5x  | 9.0x  | 7.3x  |                    |             |                          |
| EV/EBITDA - high                        |      |       | 41.3x  | 18.6x  | 11.5x | 9.3x  |                    |             |                          |
| EV/EBIT - low                           |      |       | -18.2x | -54.2x | 58.2x | 27.9x |                    |             |                          |
| EV/EBIT - high                          |      |       | -23.3x | -69.4x | 74.5x | 35.7x |                    |             |                          |
| PB - low                                |      |       | 0.9x   | 0.9x   | 0.9x  | 0.9x  |                    |             |                          |
| PB - high                               |      |       | 1.2x   | 1.2x   | 1.2x  | 1.2x  |                    |             |                          |

Source: DNE Carnegie

### Fair value range of SEK97-125



Source: DNB Carnegie

|                                       | Mcap.<br>(EURm) | EV/Sales    |             |             | EV/EBITDA     |              |              | EV/EBIT       |               |              | PE           |              |               | Price book  |             |             |
|---------------------------------------|-----------------|-------------|-------------|-------------|---------------|--------------|--------------|---------------|---------------|--------------|--------------|--------------|---------------|-------------|-------------|-------------|
|                                       |                 | 2025e       | 2026e       | 2027e       | 2025e         | 2026e        | 2027e        | 2025e         | 2026e         | 2027e        | 2025e        | 2026e        | 2027e         | 2025e       | 2026e       | 2027e       |
| <b>Nordic companies</b>               |                 |             |             |             |               |              |              |               |               |              |              |              |               |             |             |             |
| Ovzon AB                              | 333             | 5.7x        | 4.5x        | 4.4x        | 15.7x         | 11.0x        | 9.4x         | 34.6x         | 18.3x         | 14.3x        | 52.7x        | 21.9x        | 16.3x         | 2.2x        | 2.0x        | 1.7x        |
| GomSpace Group AB                     | 239             | 5.5x        | 4.3x        | 3.5x        | 60.7x         | 33.8x        | 21.1x        | -             | 90.5x         | 40.2x        | -            | -            | -             | -           | -           | -           |
| AAC Clyde Space AB*                   | 47              | 1.6x        | 1.5x        | 1.4x        | 28.9x         | 13.4x        | 8.6x         | -12.9x        | -33.3x        | 118.2x       | -7.9x        | -16.1x       | -95.9x        | 0.7x        | 0.8x        | 0.8x        |
| Unibap Space Solutions AB             | 41              | -           | -           | -           | -             | -            | -            | -             | -             | -            | -            | -            | -             | -           | -           | -           |
| <b>Average</b>                        | <b>204</b>      | <b>5.6x</b> | <b>4.4x</b> | <b>3.9x</b> | <b>38.2x</b>  | <b>22.4x</b> | <b>15.2x</b> | <b>34.6x</b>  | <b>54.4x</b>  | <b>27.2x</b> | <b>52.7x</b> | <b>21.9x</b> | <b>16.3x</b>  | <b>2.2x</b> | <b>2.0x</b> | <b>1.7x</b> |
| <b>Median</b>                         | <b>239</b>      | <b>5.6x</b> | <b>4.4x</b> | <b>3.9x</b> | <b>38.2x</b>  | <b>22.4x</b> | <b>15.2x</b> | <b>34.6x</b>  | <b>54.4x</b>  | <b>27.2x</b> | <b>52.7x</b> | <b>21.9x</b> | <b>16.3x</b>  | <b>2.2x</b> | <b>2.0x</b> | <b>1.7x</b> |
|                                       |                 |             |             |             |               |              |              |               |               |              |              |              |               |             |             |             |
| <b>Satellite operators</b>            |                 |             |             |             |               |              |              |               |               |              |              |              |               |             |             |             |
| EchoStar Corporation Class A          | 9,390           | 3.1x        | 3.2x        | 3.2x        | 34.8x         | 26.9x        | 26.5x        | -             | 124.5x        | 94.1x        | -            | -            | -             | 3.0x        | 2.3x        | 1.6x        |
| ViaSat, Inc.                          | 4,377           | 2.4x        | 2.3x        | 2.1x        | 7.0x          | 6.8x         | 6.5x         | 74.1x         | 66.5x         | 32.8x        | -            | -            | -             | 1.2x        | 1.2x        | 1.3x        |
| Globalstar, Inc.                      | 7,033           | 30.8x       | 28.0x       | 24.2x       | 65.2x         | 58.5x        | 48.7x        | 630.5x        | 294.2x        | 196.4x       | -            | -            | 2575.2x       | 22.6x       | 22.7x       | 20.1x       |
| Planet Labs PBC Class A               | 3,077           | 12.3x       | 10.1x       | 8.0x        | -             | 155.9x       | 63.0x        | -             | -             | -            | -            | -            | 1193.6x       | 9.1x        | 9.1x        | 8.8x        |
| SES SA FDR (Class A)                  | 1,897           | 1.4x        | 1.1x        | 1.1x        | 2.8x          | 2.4x         | 2.3x         | 21.7x         | 19.8x         | 14.4x        | 14.5x        | 18.7x        | 10.0x         | 0.7x        | 0.8x        | 0.8x        |
| Eutelsat Communications SA            | 1,540           | 3.6x        | 3.5x        | 3.3x        | 6.6x          | 6.7x         | 6.4x         | -             | -             | -            | -            | -            | -             | 0.6x        | 0.6x        | 0.7x        |
| Iridium Communications Inc.           | 1,522           | 4.0x        | 3.9x        | 3.8x        | 7.0x          | 6.9x         | 6.6x         | 15.1x         | 15.2x         | 14.0x        | 16.0x        | 15.2x        | 13.7x         | 3.6x        | 2.6x        | 2.0x        |
| BlackSky Technology Inc Class A       | 491             | 5.6x        | 4.2x        | 3.2x        | 898.5x        | 23.7x        | 9.8x         | -             | -             | 234.6x       | -            | -            | -             | 5.9x        | 8.1x        | 8.0x        |
| Spire Global, Inc. Class A            | 232             | 1.8x        | 1.6x        | -           | -             | -            | -            | -             | -             | -            | -            | -            | -             | -           | -           | -           |
| Satelogic Inc. Class A                | 176             | -           | -           | -           | -             | -            | -            | -             | -             | -            | -            | -            | -             | -           | -           | -           |
| <b>Average</b>                        | <b>2,973</b>    | <b>7.2x</b> | <b>6.4x</b> | <b>6.1x</b> | <b>146.0x</b> | <b>36.0x</b> | <b>21.2x</b> | <b>185.3x</b> | <b>104.0x</b> | <b>97.7x</b> | <b>15.2x</b> | <b>17.0x</b> | <b>948.1x</b> | <b>5.8x</b> | <b>5.9x</b> | <b>5.4x</b> |
| <b>Median</b>                         | <b>1,718</b>    | <b>3.6x</b> | <b>3.5x</b> | <b>3.3x</b> | <b>7.0x</b>   | <b>15.3x</b> | <b>8.2x</b>  | <b>47.9x</b>  | <b>66.5x</b>  | <b>63.4x</b> | <b>15.2x</b> | <b>17.0x</b> | <b>603.6x</b> | <b>3.3x</b> | <b>2.5x</b> | <b>1.8x</b> |
|                                       |                 |             |             |             |               |              |              |               |               |              |              |              |               |             |             |             |
| <b>Satellite technology suppliers</b> |                 |             |             |             |               |              |              |               |               |              |              |              |               |             |             |             |
| MDA Space Ltd                         | 1,754           | 1.6x        | 1.4x        | 1.3x        | 8.4x          | 7.4x         | 6.6x         | 14.0x         | 11.6x         | 10.1x        | 16.3x        | 14.5x        | 13.0x         | 2.1x        | 1.9x        | 1.7x        |
| OHB SE                                | 2,037           | -           | -           | -           | -             | -            | -            | -             | -             | -            | -            | -            | -             | -           | -           | -           |
| Gilat Satellite Networks Ltd.         | 741             | 1.6x        | 1.4x        | 1.2x        | 13.9x         | 10.7x        | 7.9x         | 23.9x         | 16.5x         | 10.7x        | 26.8x        | 22.5x        | 14.5x         | -           | -           | -           |
| SOGELAIR SA                           | 81              | 0.6x        | 0.6x        | 0.6x        | 5.9x          | 5.3x         | 4.8x         | 12.1x         | 10.3x         | 8.4x         | 14.5x        | 11.6x        | 9.3x          | 1.5x        | 1.4x        | 1.3x        |
| <b>Average</b>                        | <b>1,153</b>    | <b>1.3x</b> | <b>1.2x</b> | <b>1.0x</b> | <b>9.4x</b>   | <b>7.8x</b>  | <b>6.4x</b>  | <b>16.6x</b>  | <b>12.8x</b>  | <b>9.7x</b>  | <b>19.2x</b> | <b>16.2x</b> | <b>12.3x</b>  | <b>1.8x</b> | <b>1.7x</b> | <b>1.5x</b> |
| <b>Median</b>                         | <b>1,247</b>    | <b>1.6x</b> | <b>1.4x</b> | <b>1.2x</b> | <b>8.4x</b>   | <b>7.4x</b>  | <b>6.6x</b>  | <b>14.0x</b>  | <b>11.6x</b>  | <b>10.1x</b> | <b>16.3x</b> | <b>14.5x</b> | <b>13.0x</b>  | <b>1.8x</b> | <b>1.7x</b> | <b>1.5x</b> |
| <b>Total average</b>                  | <b>2,057</b>    | <b>5.7x</b> | <b>5.0x</b> | <b>4.6x</b> | <b>93.9x</b>  | <b>27.4x</b> | <b>16.9x</b> | <b>103.2x</b> | <b>66.7x</b>  | <b>60.9x</b> | <b>23.5x</b> | <b>17.4x</b> | <b>480.7x</b> | <b>4.8x</b> | <b>4.8x</b> | <b>4.4x</b> |
| <b>Total median</b>                   | <b>1,522</b>    | <b>3.3x</b> | <b>3.3x</b> | <b>3.2x</b> | <b>11.1x</b>  | <b>10.7x</b> | <b>7.9x</b>  | <b>22.8x</b>  | <b>19.1x</b>  | <b>14.4x</b> | <b>16.2x</b> | <b>17.0x</b> | <b>14.1x</b>  | <b>2.2x</b> | <b>2.0x</b> | <b>1.7x</b> |

\*DNB Carnegie Estimates

Source: DNB Carnegie, Factset

Note: Estimates collected from Factset as per 13/11/2025

|                                 | Mcap.<br>(EURm) | Sales growth |        |       |       | Adj. EBITDA margin |        |       |       | Adj. EBIT margin |        |        |        | Net debt/EBITDA |        |        |       |
|---------------------------------|-----------------|--------------|--------|-------|-------|--------------------|--------|-------|-------|------------------|--------|--------|--------|-----------------|--------|--------|-------|
|                                 |                 | 2024         | 2025e  | 2026e | 2027e | 2024               | 2025e  | 2026e | 2027e | 2024             | 2025e  | 2026e  | 2027e  | 2024            | 2025e  | 2026e  | 2027e |
| Nordic companies                |                 |              |        |       |       |                    |        |       |       |                  |        |        |        |                 |        |        |       |
| Ovzon AB                        | 333             | 15.2%        | 109.3% | 27.8% | 2.1%  | 0.0%               | 36.3%  | 40.6% | 46.4% | -24.7%           | 16.5%  | 24.5%  | 30.7%  | -               | 1.5x   | 0.4x   | -0.4x |
| GomSpace Group AB               | 239             | -            | 59.1%  | 27.6% | 22.8% | -9.8%              | 9.1%   | 12.8% | 16.7% | -25.2%           | -0.2%  | 4.8%   | 8.7%   | 1.2x            | -6.1x  | -      | -     |
| AAC Clyde Space AB*             | 47              | 27.6%        | -10.5% | 14.1% | 12.5% | 13.2%              | 5.4%   | 11.2% | 16.1% | -1.1%            | -12.2% | -4.5%  | 1.2%   | -0.8x           | -0.9x  | 0.7x   | 0.1x  |
| Unibap Space Solutions AB       | 41              | -            | -      | -     | -     | -                  | -      | -     | -     | -                | -      | -      | -      | -               | -      | -      | -     |
| Average                         | 204             | 15.2%        | 84.2%  | 27.7% | 12.5% | -4.9%              | 22.7%  | 26.7% | 31.6% | -25.0%           | 8.1%   | 14.6%  | 19.7%  | 1.2x            | -2.3x  | 0.4x   | -0.4x |
| Median                          | 239             | 15.2%        | 84.2%  | 27.7% | 12.5% | -4.9%              | 22.7%  | 26.7% | 31.6% | -25.0%           | 8.1%   | 14.6%  | 19.7%  | 1.2x            | -2.3x  | 0.4x   | -0.4x |
| Satellite operators             |                 |              |        |       |       |                    |        |       |       |                  |        |        |        |                 |        |        |       |
| EchoStar Corporation Class A    | 9,390           | -7.0%        | -5.4%  | -2.8% | -1.5% | 10.4%              | 9.0%   | 11.9% | 12.3% | -1.9%            | -91.7% | 2.6%   | 3.5%   | 12.8x           | 17.1x  | 5.8x   | 3.8x  |
| ViaSat, Inc.                    | 4,377           | 5.5%         | 3.1%   | 3.4%  | 7.8%  | 34.2%              | 33.8%  | 33.5% | 32.5% | -2.2%            | 3.2%   | 3.4%   | 6.4%   | 3.5x            | 3.3x   | 3.0x   | 2.7x  |
| Globalstar, Inc.                | 7,033           | 11.9%        | 8.7%   | 10.1% | 15.4% | 54.1%              | 47.2%  | 47.8% | 49.8% | -0.4%            | 4.9%   | 9.5%   | 12.3%  | -               | -      | -      | -     |
| Planet Labs PBC Class A         | 3,077           | 10.7%        | 16.8%  | 22.4% | 26.6% | -4.3%              | -0.3%  | 6.5%  | 12.6% | -34.6%           | -15.7% | -10.6% | -4.6%  | 13.8x           | 492.6x | -20.1x | -9.3x |
| SES SA FDR (Class A)            | 1,897           | -1.4%        | 31.5%  | 19.8% | 1.0%  | 51.4%              | 48.7%  | 47.2% | 48.9% | 6.5%             | 6.3%   | 5.8%   | 7.8%   | 1.1x            | 3.3x   | 2.9x   | 2.5x  |
| Eutelsat Communications SA      | 1,540           | 7.2%         | 2.5%   | -1.9% | 4.8%  | 59.3%              | 54.4%  | 52.0% | 52.2% | -15.8%           | -73.1% | -10.9% | -11.0% | 3.5x            | 4.0x   | 2.8x   | 2.7x  |
| Iridium Communications Inc.     | 1,522           | 5.1%         | 5.5%   | 1.9%  | 4.0%  | 56.6%              | 56.9%  | 57.2% | 57.2% | 26.2%            | 26.6%  | 25.9%  | 27.0%  | 3.6x            | 2.4x   | 1.8x   | 1.1x  |
| BlackSky Technology Inc Class A | 491             | 8.0%         | 7.6%   | 32.7% | 31.0% | 11.4%              | 0.6%   | 17.7% | 32.8% | -43.2%           | -38.6% | -17.7% | 1.4%   | 6.0x            | 173.7x | 13.3x  | 2.2x  |
| Spire Global, Inc. Class A      | 232             | 4.5%         | -19.1% | 9.1%  | -     | -14.6%             | -25.2% | -3.7% | -     | -31.1%           | -48.6% | -37.2% | -      | -               | -      | -      | -     |
| Satelloptic Inc. Class A        | 176             | -            | -      | -     | -     | -                  | -      | -     | -     | -                | -      | -      | -      | -               | -      | -      | -     |
| Average                         | 2,973           | 4.9%         | 5.7%   | 10.5% | 11.1% | 28.7%              | 25.0%  | 30.0% | 37.3% | -10.7%           | -25.2% | -3.3%  | 5.3%   | 6.3x            | 99.5x  | 1.4x   | 0.8x  |
| Median                          | 1,718           | 5.5%         | 5.5%   | 9.1%  | 6.3%  | 34.2%              | 33.8%  | 33.5% | 40.8% | -2.2%            | -15.7% | 2.6%   | 4.9%   | 3.6x            | 4.0x   | 2.9x   | 2.5x  |
| Satellite technology suppliers  |                 |              |        |       |       |                    |        |       |       |                  |        |        |        |                 |        |        |       |
| MDA Space Ltd                   | 1,754           | 33.7%        | 48.3%  | 13.1% | 10.2% | 20.1%              | 19.5%  | 19.5% | 19.7% | 10.5%            | 11.6%  | 12.4%  | 12.9%  | -0.6x           | 0.4x   | 0.1x   | -0.2x |
| OHB SE                          | 2,037           | -            | -      | -     | -     | -                  | -      | -     | -     | -                | -      | -      | -      | -               | -      | -      | -     |
| Gilat Satellite Networks Ltd.   | 741             | 14.8%        | 45.4%  | 13.7% | 16.4% | 13.8%              | 11.5%  | 13.1% | 15.3% | 9.8%             | 6.7%   | 8.5%   | 11.3%  | -               | -      | -      | -     |
| SOGECCLAIR SA                   | 81              | 6.1%         | 2.5%   | 6.6%  | 6.7%  | 10.5%              | 10.9%  | 11.5% | 11.9% | 4.7%             | 5.3%   | 5.9%   | 6.7%   | 0.7x            | 0.3x   | -0.2x  | -0.6x |
| Average                         | 1,153           | 18.2%        | 32.1%  | 11.1% | 11.1% | 14.8%              | 14.0%  | 14.7% | 15.6% | 8.3%             | 7.9%   | 8.9%   | 10.3%  | 0.0x            | 0.4x   | 0.0x   | -0.4x |
| Median                          | 1,247           | 14.8%        | 45.4%  | 13.1% | 10.2% | 13.8%              | 11.5%  | 13.1% | 15.3% | 9.8%             | 6.7%   | 8.5%   | 11.3%  | 0.0x            | 0.4x   | 0.0x   | -0.4x |
| Total average                   | 2,057           | 8.8%         | 22.6%  | 13.1% | 11.3% | 20.9%              | 22.3%  | 26.3% | 31.4% | -8.7%            | -13.3% | 1.9%   | 8.7%   | 4.6x            | 63.0x  | 1.0x   | 0.5x  |
| Total median                    | 1,522           | 7.2%         | 8.2%   | 11.6% | 7.8%  | 12.6%              | 15.5%  | 18.6% | 32.5% | -2.0%            | 4.0%   | 5.3%   | 7.8%   | 3.5x            | 3.3x   | 2.3x   | 1.7x  |

\*DNB Carnegie Estimates

Source: DNB Carnegie, Factset

Note: Estimates collected from Factset as per 13/11/2025

### Financial statements

| Profit & loss (SEKm)                   | 2018     | 2019     | 2020     | 2021     | 2022     | 2023       | 2024       | 2025e      | 2026e      | 2027e      |
|----------------------------------------|----------|----------|----------|----------|----------|------------|------------|------------|------------|------------|
| Sales                                  | 0        | 0        | 0        | 0        | 0        | 277        | 353        | 315        | 360        | 405        |
| COGS                                   | 0        | 0        | 0        | 0        | 0        | -105       | -128       | -90        | -101       | -110       |
| <b>Gross profit</b>                    | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>172</b> | <b>225</b> | <b>225</b> | <b>259</b> | <b>295</b> |
| Other income & costs                   | 0        | 0        | 0        | 0        | 0        | -171       | -178       | -205       | -215       | -224       |
| Share in ass. operations and JV        | 0        | 0        | 0        | 0        | 0        | 0          | 0          | 0          | 0          | 0          |
| <b>EBITDA</b>                          | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>1</b>   | <b>47</b>  | <b>20</b>  | <b>45</b>  | <b>72</b>  |
| Depreciation PPE                       | 0        | 0        | 0        | 0        | 0        | -14        | -8         | -12        | -12        | -15        |
| Depreciation lease assets              | 0        | 0        | 0        | 0        | 0        | -6         | -6         | -6         | -6         | -6         |
| Amortisation development costs         | 0        | 0        | 0        | 0        | 0        | -2         | -13        | -19        | -20        | -21        |
| Amortisation other intangibles         | 0        | 0        | 0        | 0        | 0        | -17        | -1         | -1         | -1         | -1         |
| Impairments / writedowns               | 0        | 0        | 0        | 0        | 0        | 0          | -7         | 0          | 0          | 0          |
| <b>EBITA</b>                           | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>-37</b> | <b>12</b>  | <b>-19</b> | <b>5</b>   | <b>28</b>  |
| Amortization acquisition related       | 0        | 0        | 0        | 0        | 0        | 0          | -16        | -17        | -17        | -17        |
| Impairment acquisition related         | 0        | 0        | 0        | 0        | 0        | 0          | 0          | 0          | 0          | 0          |
| <b>EBIT</b>                            | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>-37</b> | <b>-4</b>  | <b>-36</b> | <b>-12</b> | <b>11</b>  |
| Share in ass. operations and JV        | 0        | 0        | 0        | 0        | 0        | 0          | 0          | 0          | 0          | 0          |
| Net financial items                    | 0        | 0        | 0        | 0        | 0        | -4         | -1         | -27        | -17        | -10        |
| of which interest income/expenses      | 0        | 0        | 0        | 0        | 0        | -4         | -1         | -7         | -9         | -10        |
| of which interest on lease liabilities | 0        | 0        | 0        | 0        | 0        | 0          | 0          | 0          | 0          | 0          |
| of which other items                   | 0        | 0        | 0        | 0        | 0        | 0          | 0          | -20        | -8         | 0          |
| <b>Pre-tax profit</b>                  | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>-41</b> | <b>-5</b>  | <b>-63</b> | <b>-29</b> | <b>1</b>   |
| Taxes                                  | 0        | 0        | 0        | 0        | 0        | -1         | 0          | 4          | 1          | 0          |
| Post-tax minorities interest           | 0        | 0        | 0        | 0        | 0        | 0          | 0          | 0          | 0          | 0          |
| Discontinued operations                | 0        | 0        | 0        | 0        | 0        | 0          | 0          | 0          | 0          | 0          |
| <b>Net profit</b>                      | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>-42</b> | <b>-6</b>  | <b>-59</b> | <b>-28</b> | <b>1</b>   |
| Adjusted EBITDA                        | 0        | 0        | 0        | 0        | 0        | 1          | 47         | 20         | 45         | 72         |
| Adjusted EBITA                         | 0        | 0        | 0        | 0        | 0        | -37        | 12         | -19        | 5          | 28         |
| Adjusted EBIT                          | 0        | 0        | 0        | 0        | 0        | -37        | -4         | -36        | -12        | 11         |
| Adjusted net profit                    | 0        | 0        | 0        | 0        | 0        | -42        | -6         | -59        | -28        | 1          |
| Sales growth Y/Y                       | na       | na       | na       | na       | na       | +chg       | 27.6%      | -10.7%     | 14.3%      | 12.6%      |
| EBITDA growth Y/Y                      | na       | na       | na       | na       | na       | +chg       | 4664.6%    | -57.1%     | 122.7%     | 61.0%      |
| EBITA growth Y/Y                       | na       | na       | na       | na       | na       | -chg       | +chg       | -chg       | +chg       | 474.6%     |
| EBIT growth Y/Y                        | na       | na       | na       | na       | na       | -chg       | +chg       | -chg       | +chg       | +chg       |
| EBITDA margin                          | nm       | nm       | nm       | nm       | nm       | 0.4%       | 13.2%      | 6.4%       | 12.4%      | 17.7%      |
| EBITA margin                           | nm       | nm       | nm       | nm       | nm       | nm         | 3.3%       | nm         | 1.3%       | 6.9%       |
| EBIT margin                            | nm       | nm       | nm       | nm       | nm       | -13.3%     | -1.1%      | -11.3%     | -3.3%      | 2.7%       |
| Tax rate                               | na       | na       | na       | na       | na       | na         | na         | na         | na         | na         |
| Cash flow (SEKm)                       | 2018     | 2019     | 2020     | 2021     | 2022     | 2023       | 2024       | 2025e      | 2026e      | 2027e      |
| EBITDA                                 | 0        | 0        | 0        | 0        | 0        | 1          | 47         | 20         | 45         | 72         |
| Paid taxes                             | 0        | 0        | 0        | 0        | 0        | -1         | -3         | 4          | 1          | 0          |
| Change in NWC                          | 0        | 0        | 0        | 0        | 0        | 10         | 15         | -35        | -12        | -11        |
| Interests paid                         | 0        | 0        | 0        | 0        | 0        | -3         | -2         | -7         | -9         | -10        |
| Actual lease payments                  | 0        | 0        | 0        | 0        | 0        | -6         | -7         | -7         | -7         | -7         |
| Non cash adjustments                   | 0        | 0        | 0        | 0        | 0        | -2         | 0          | 0          | 0          | 0          |
| Discontinued operations                | 0        | 0        | 0        | 0        | 0        | 0          | 0          | 0          | 0          | 0          |
| <b>Total operating activities</b>      | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>-1</b>  | <b>50</b>  | <b>-26</b> | <b>18</b>  | <b>44</b>  |
| Capex tangible assets                  | 0        | 0        | 0        | 0        | 0        | -17        | -22        | -32        | -36        | -36        |
| Capitalised development costs          | 0        | 0        | 0        | 0        | 0        | -29        | -23        | -18        | -19        | -20        |
| Capex - other intangible assets        | 0        | 0        | 0        | 0        | 0        | -5         | 5          | -3         | -3         | -3         |
| Acquisitions/divestments               | 0        | 0        | 0        | 0        | 0        | 0          | -5         | 0          | 0          | 0          |
| Other non-cash adjustments             | 0        | 0        | 0        | 0        | 0        | 0          | 0          | 0          | 0          | 0          |
| <b>Total investing activities</b>      | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>-51</b> | <b>-45</b> | <b>-53</b> | <b>-58</b> | <b>-59</b> |
| Dividend paid and received             | 0        | 0        | 0        | 0        | 0        | 0          | 0          | 0          | 0          | 0          |
| Share issues & buybacks                | 0        | 0        | 0        | 0        | 0        | 38         | 0          | 62         | 0          | 0          |
| Change in bank debt                    | 0        | 0        | 0        | 0        | 0        | 24         | -16        | 35         | 0          | 0          |
| Other cash flow items                  | 0        | 0        | 0        | 0        | 0        | -3         | 0          | 0          | 0          | 0          |
| <b>Total financing activities</b>      | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>60</b>  | <b>-16</b> | <b>97</b>  | <b>0</b>   | <b>0</b>   |
| Operating cash flow                    | 0        | 0        | 0        | 0        | 0        | -1         | 50         | -26        | 18         | 44         |
| Free cash flow                         | 0        | 0        | 0        | 0        | 0        | -52        | 10         | -79        | -40        | -15        |
| Net cash flow                          | 0        | 0        | 0        | 0        | 0        | 8          | -11        | 18         | -40        | -15        |
| Change in net IB debt                  | 0        | 0        | 0        | 0        | 0        | -17        | 6          | -16        | -41        | -17        |
| Capex / Sales                          | nm       | nm       | nm       | nm       | nm       | 6.2%       | 6.3%       | 10.2%      | 10.0%      | 8.9%       |
| NWC / Sales                            | nm       | nm       | nm       | nm       | nm       | -10.0%     | -20.1%     | -21.9%     | -12.5%     | -8.2%      |

Source: DNB Carnegie (estimates) &amp; company data

**Financial statements, cont.**

| <b>Balance sheet (SEKm)</b>         | <b>2018</b> | <b>2019</b> | <b>2020</b> | <b>2021</b> | <b>2022</b> | <b>2023</b> | <b>2024</b> | <b>2025e</b> | <b>2026e</b> | <b>2027e</b> |
|-------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|--------------|--------------|
| Acquired intangible assets          | 0           | 0           | 0           | 0           | 0           | 511         | 558         | 521          | 496          | 480          |
| Other fixed intangible assets       | 0           | 0           | 0           | 0           | 0           | 54          | 51          | 53           | 55           | 57           |
| Capitalised development             | 0           | 0           | 0           | 0           | 0           | 84          | 96          | 94           | 93           | 91           |
| Tangible assets                     | 0           | 0           | 0           | 0           | 0           | 58          | 70          | 90           | 114          | 134          |
| Lease assets                        | 0           | 0           | 0           | 0           | 0           | 16          | 12          | 12           | 14           | 16           |
| Other IB assets (1)                 | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0            | 0            | 0            |
| Other non-IB assets                 | 0           | 0           | 0           | 0           | 0           | 23          | 29          | 29           | 29           | 29           |
| <b>Fixed assets</b>                 | <b>0</b>    | <b>0</b>    | <b>0</b>    | <b>0</b>    | <b>0</b>    | <b>746</b>  | <b>815</b>  | <b>799</b>   | <b>800</b>   | <b>807</b>   |
| Inventories (2)                     | 0           | 0           | 0           | 0           | 0           | 22          | 22          | 22           | 25           | 28           |
| Receivables (2)                     | 0           | 0           | 0           | 0           | 0           | 24          | 55          | 52           | 68           | 85           |
| Prepaid exp. & other NWC items (2)  | 0           | 0           | 0           | 0           | 0           | 79          | 40          | 35           | 40           | 45           |
| IB current assets (1)               | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0            | 0            | 0            |
| Other current assets                | 0           | 0           | 0           | 0           | 0           | 8           | 7           | 7            | 7            | 7            |
| Cash & cash equivalents (1)         | 0           | 0           | 0           | 0           | 0           | 60          | 50          | 68           | 27           | 12           |
| <b>Current assets</b>               | <b>0</b>    | <b>0</b>    | <b>0</b>    | <b>0</b>    | <b>0</b>    | <b>192</b>  | <b>173</b>  | <b>184</b>   | <b>169</b>   | <b>178</b>   |
| <b>Total assets</b>                 | <b>0</b>    | <b>0</b>    | <b>0</b>    | <b>0</b>    | <b>0</b>    | <b>938</b>  | <b>989</b>  | <b>983</b>   | <b>969</b>   | <b>985</b>   |
| Shareholders' equity                | 0           | 0           | 0           | 0           | 0           | 664         | 704         | 706          | 679          | 680          |
| Minorities                          | 0           | 0           | 0           | 0           | 0           | -1          | -1          | -1           | -1           | -1           |
| Other equity                        | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0            | 0            | 0            |
| <b>Total equity</b>                 | <b>0</b>    | <b>0</b>    | <b>0</b>    | <b>0</b>    | <b>0</b>    | <b>663</b>  | <b>703</b>  | <b>705</b>   | <b>678</b>   | <b>679</b>   |
| Deferred tax                        | 0           | 0           | 0           | 0           | 0           | 16          | 16          | 16           | 16           | 16           |
| LT IB debt (1)                      | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0            | 0            | 0            |
| Other IB provisions (1)             | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0            | 0            | 0            |
| Lease liabilities                   | 0           | 0           | 0           | 0           | 0           | 10          | 5           | 5            | 6            | 7            |
| Other non-IB liabilities            | 0           | 0           | 0           | 0           | 0           | 0           | 5           | 5            | 5            | 5            |
| <b>LT liabilities</b>               | <b>0</b>    | <b>0</b>    | <b>0</b>    | <b>0</b>    | <b>0</b>    | <b>26</b>   | <b>26</b>   | <b>25</b>    | <b>26</b>    | <b>28</b>    |
| ST IB debt (1)                      | 0           | 0           | 0           | 0           | 0           | 25          | 9           | 44           | 44           | 44           |
| Payables (2)                        | 0           | 0           | 0           | 0           | 0           | 36          | 52          | 41           | 47           | 53           |
| Accrued exp. & other NWC items (2)  | 0           | 0           | 0           | 0           | 0           | 143         | 151         | 120          | 126          | 134          |
| Other ST non-IB liabilities         | 0           | 0           | 0           | 0           | 0           | 39          | 41          | 41           | 41           | 41           |
| Liabilities - assets held for sale  | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0            | 0            | 0            |
| <b>Current liabilities</b>          | <b>0</b>    | <b>0</b>    | <b>0</b>    | <b>0</b>    | <b>0</b>    | <b>249</b>  | <b>260</b>  | <b>252</b>   | <b>265</b>   | <b>278</b>   |
| <b>Total equity and liabilities</b> | <b>0</b>    | <b>0</b>    | <b>0</b>    | <b>0</b>    | <b>0</b>    | <b>938</b>  | <b>989</b>  | <b>983</b>   | <b>969</b>   | <b>985</b>   |
| Net IB debt (=1)                    | 0           | 0           | 0           | 0           | 0           | -24         | -35         | -19          | 23           | 39           |
| Net working capital (NWC) (=2)      | 0           | 0           | 0           | 0           | 0           | -55         | -87         | -51          | -39          | -28          |
| Capital employed (CE)               | 0           | 0           | 0           | 0           | 0           | 714         | 738         | 774          | 748          | 750          |
| Capital invested (CI)               | 0           | 0           | 0           | 0           | 0           | 583         | 605         | 625          | 640          | 659          |
| Equity / Total assets               | nm          | nm          | nm          | nm          | nm          | 71%         | 71%         | 72%          | 70%          | 69%          |
| Net IB debt / EBITDA                | nm          | nm          | nm          | nm          | nm          | -24.7       | -0.8        | -0.9         | 0.5          | 0.5          |
| <b>Per share data (SEK)</b>         | <b>2018</b> | <b>2019</b> | <b>2020</b> | <b>2021</b> | <b>2022</b> | <b>2023</b> | <b>2024</b> | <b>2025e</b> | <b>2026e</b> | <b>2027e</b> |
| Adj. no. of shares in issue YE (m)  | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 5.89        | 5.89        | 6.48         | 6.48         | 6.48         |
| Diluted no. of Shares YE (m)        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 5.89        | 5.89        | 6.48         | 6.48         | 6.48         |
| EPS                                 | na          | na          | na          | na          | na          | -14.11      | -0.98       | -9.55        | -4.26        | 0.14         |
| EPS adj.                            | na          | na          | na          | na          | na          | -14.11      | -0.98       | -9.55        | -4.26        | 0.14         |
| CEPS                                | na          | na          | na          | na          | na          | -3.18       | 6.49        | -1.65        | 3.44         | 8.48         |
| DPS                                 | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00         | 0.00         | 0.00         |
| BVPS                                | na          | na          | na          | na          | na          | 112.6       | 119.5       | 109.1        | 104.8        | 104.9        |
| <b>Performance measures</b>         | <b>2018</b> | <b>2019</b> | <b>2020</b> | <b>2021</b> | <b>2022</b> | <b>2023</b> | <b>2024</b> | <b>2025e</b> | <b>2026e</b> | <b>2027e</b> |
| ROE                                 | nm          | nm          | nm          | nm          | nm          | -12.5%      | -0.8%       | -8.4%        | -4.0%        | 0.1%         |
| Adj. ROCE pre-tax                   | na          | na          | na          | na          | na          | na          | 2.3%        | -4.7%        | -0.1%        | 3.8%         |
| Adj. ROIC after-tax                 | na          | na          | na          | na          | na          | na          | 2.0%        | -3.0%        | 0.8%         | 4.3%         |
| <b>Valuation</b>                    | <b>2018</b> | <b>2019</b> | <b>2020</b> | <b>2021</b> | <b>2022</b> | <b>2023</b> | <b>2024</b> | <b>2025e</b> | <b>2026e</b> | <b>2027e</b> |
| FCF yield                           | 0.0%        | 0.0%        | 0.0%        | 0.0%        | 0.0%        | -10.4%      | 2.0%        | -15.7%       | -8.0%        | -3.1%        |
| Dividend yield YE                   | 0.0%        | 0.0%        | 0.0%        | 0.0%        | 0.0%        | 0.0%        | 0.0%        | 0.0%         | 0.0%         | 0.0%         |
| Dividend payout ratio               | na          | na          | na          | na          | na          | 0.0%        | 0.0%        | 0.0%         | 0.0%         | 0.0%         |
| Dividend + buy backs yield YE       | nm          | nm          | nm          | nm          | nm          | 0.0%        | 0.0%        | 0.0%         | 0.0%         | 0.0%         |
| EV/Sales YE                         | nm          | nm          | nm          | nm          | nm          | 0.86        | 0.67        | 1.52         | 1.45         | 1.33         |
| EV/EBITDA YE                        | nm          | nm          | nm          | nm          | nm          | >50         | 5.1         | 24.0         | 11.7         | 7.5          |
| EV/EBITA YE                         | nm          | nm          | nm          | nm          | nm          | neg.        | 20.2        | neg.         | >50          | 19.3         |
| EV/EBITA adj. YE                    | nm          | nm          | nm          | nm          | nm          | neg.        | 20.2        | neg.         | >50          | 19.3         |
| EV/EBIT YE                          | nm          | nm          | nm          | nm          | nm          | neg.        | neg.        | neg.         | neg.         | 48.4         |
| P/E YE                              | na          | na          | na          | na          | na          | nm          | nm          | nm           | nm           | >50          |
| P/E adj. YE                         | na          | na          | na          | na          | na          | nm          | nm          | nm           | nm           | >50          |
| P/BV YE                             | na          | na          | na          | na          | na          | 0.40        | 0.39        | 0.71         | 0.73         | 0.73         |
| Share price YE (SEK)                | 177         | 253         | 158         | 149         | 78.4        | 44.6        | 46.4        | 77.0         |              |              |

Source: DNB Carnegie (estimates) &amp; company data

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