

Expanding its international footprint

Tempest's Q4 results were broadly in line with our expectations and showed improvements compared with Q3. Growth remains slightly muted due to the pandemic, but the company has now resumed investments and M&A activities, with a letter of intent signed to acquire two companies in the UK. We make limited changes to our forecasts and reiterate our DCF valuation range of SEK 43-60 per share with a mid-point of SEK 51.

Key Data (2021E)

Price (SEK)	41.30
Reuters	TSEC.ST
Bloomberg	TSEC.SS
Market cap (SEKm)	367
Market cap (USDm)	44
Market cap (EURm)	36
Net debt (SEKm)	4
Net gearing	10%
Net debt/EBITDA (x)	0.2
Shares fully dil. (m)	8.9
Avg daily turnover (m)	0.0
Free float	35%

Establishment in Denmark off to a flying start

While the pandemic continues to burden revenue growth, the digital offering in the Other segment remains on a solid growth path. The recent establishment in Denmark (January) is also said to be off to a good start with initial growth surpassing management's expectations. Operations in Denmark will be gradually scaled-up during H1 2021. The company has also resumed investment initiatives in digitalisation and to support growth after a pause during the pandemic.

Intention to acquire two companies in the UK

On 5 February, Tempest announced that it had reached a letter of intent to acquire UK-based FUSION 85 and SCiSCO. Tempest sees synergies between Fusion 85 and its UK based company i-CRC to create a leading company in intellectual property rights, while the acquisition of SCiSCO broadens Tempest's existing footprint in investigation services. In total, the two companies had annual sales of GBP 1.15m in 2020, which should add about +4% to our revenue forecasts upon signing. The plan is to reach binding agreement by end-February.

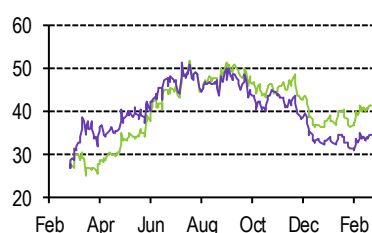
Estimate Revisions (%)

	2021E	2022E	2023E
Revenues	1	2	2
Adj. EBIT	(7)	3	3
Adj. EPS	(12)	(2)	6

Unchanged mid-point DCF value of SEK 51 per share

The pandemic is likely to continue to have a short-term impact on organic growth, but we see limited implications to the long-term investment case and expect growth to accelerate again when the business environment normalises. Potential acquisitions provide additional upside to our estimates and could support a swifter recovery to revenue growth than we currently expect.

Share Price (12M)



Absolute (green) / Relative to Sweden (purple).

Marketing communication

commissioned by:
Tempest Security

Financials (SEK)

Year end: Dec	2019	2020	2021E	2022E	2023E
Revenues (m)	287	307	356	446	525
Adj. EBIT	(12)	4	9	18	27
Pre-tax profit (m)	(13)	3	8	16	25
EPS	(1.52)	0.14	0.81	1.63	2.55
Adj. EPS	(1.52)	0.14	0.81	1.63	2.55
DPS	0.00	0.00	0.00	0.00	0.00
Revenue growth (%)	29.1	7.1	15.8	25.4	17.7
Adj. EBIT growth (%)	n.m.	n.m.	127.2	91.8	51.7
Adj. EPS growth (%)	n.m.	n.m.	463.0	101.9	56.6
Adj. EBIT margin (%)	(4.0)	1.3	2.6	3.9	5.1
ROE (%)	(45.6)	4.0	20.2	31.2	34.9
ROCE (%)	0.0	0.0	13.4	22.3	27.4
PER (x)	n.m.	262.2	51.3	25.4	16.2
Free cash flow yield (%)	(3.1)	3.7	(0.1)	1.3	3.6
Dividend yield (%)	0.0	0.0	0.0	0.0	0.0
P/BV (x)	8.58	10.46	9.40	6.86	4.82
EV/Sales (x)	0.00	1.13	1.04	0.82	0.67
EV/Adj. EBITDA (x)	0.0	26.6	19.8	11.8	8.3
EV/Adj. EBIT (x)	0.0	83.7	40.5	20.9	13.3
Operating cash flow/EV (%)	n.a.	4.3	1.7	3.8	7.2
Net debt/Adj. EBITDA (x)	0.00	0.29	0.21	(0.02)	(0.33)

Source for all data on this page: SEB (estimates) and Millstream/Thomson Reuters (prices)

Forecasts and valuation

Estimate changes

(SEKm)	New estimates				Old estimates				Difference (%)			
	Q1/20E	2020E	2021E	2022E	Q1/20E	2020E	2021E	2022E	Q1/20E	2020E	2021E	2022E
Net sales	78.3	299.7	355.7	445.9	77.7	296.2	350.5	439.2	0.8	1.2	1.5	1.5
EBITDA	2.4	12.7	18.8	30.9	3.1	12.3	19.3	30.2	-23.7	2.6	-2.7	2.5
EBIT	0.3	4.0	9.2	17.6	1.0	3.9	9.8	17.0	-74.2	4.0	-6.7	3.3
EBT	0.0	2.6	8.0	16.1	0.7	2.4	8.6	15.5	-105.3	6.6	-7.6	3.6
Net income	0.0	1.3	7.2	14.5	0.7	2.2	8.2	14.7	-104.7	-41.5	-12.5	-1.8
Adj. EBITDA	2.4	12.7	18.8	30.9	3.1	12.3	19.3	30.2	-23.7	2.6	-2.7	2.5
Adj. EBITDA margin (%)	3.0	4.2	5.3	6.9	4.0	4.2	5.5	6.9	-1.0pp	0.1pp	-0.2pp	0.1pp
Sales												
Security Solutions	62.1	237.5	271.5	333.9	62.1	237.5	271.5	334.0	0.0	0.0	0.0	0.0
Risk Solutions	9.6	39.0	54.1	70.4	9.0	36.3	49.0	63.6	6.7	7.4	10.6	10.6
Other	6.7	23.2	30.0	41.6	6.7	22.5	30.0	41.6	0.0	3.4	0.0	0.0
Total	78.3	299.7	355.7	445.9	77.7	296.2	350.5	439.2	0.8	1.2	1.5	1.5
EBITDA												
Security Solutions	8.4	33.1	37.2	44.6	8.3	32.8	36.7	44.1	1.5	1.0	1.3	1.1
Risk Solutions	1.3	5.4	7.1	9.1	0.8	4.0	5.7	7.7	58.8	34.4	25.1	18.8
Other	1.1	3.7	5.7	9.0	1.4	3.6	6.5	9.9	-24.2	0.0	-12.6	-9.0
Group costs	-8.4	-29.5	-31.2	-31.8	-7.4	-28.1	-29.6	-31.5	-13.5	-5.0	-5.4	-1.0
Total consolidated	2.4	12.7	18.8	30.9	3.1	12.3	19.3	30.2	-23.7	2.6	-2.7	2.5
EBITDA margin (%)												
Security Solutions	13.6	13.9	13.7	13.4	13.4	13.8	13.5	13.2	0.2pp	0.1pp	0.2pp	0.2pp
Risk Solutions	13.4	13.8	13.1	13.0	9.0	11.1	11.6	12.1	4.4pp	2.8pp	1.5pp	0.9pp
Other	15.7	15.7	18.8	21.7	20.8	16.2	21.6	23.8	-5.0pp	-0.5pp	-2.7pp	-2.1pp
Total	3.0	4.2	5.3	6.9	4.0	4.2	5.5	6.9	-1.0pp	0.1pp	-0.2pp	0.1pp

Source: SEB

Interim financial statement

	Q1/20	Q2/20	Q3/20	Q4/20	Q1/21E	Q2/21E	Q3/21E	Q4/21E	2019	2020	2021E	2022E	2023E
Net sales	79.4	72.8	69.8	77.6	78.3	85.4	90.5	101.4	286.3	299.7	355.7	445.9	524.7
Growth y/y	38.3%	9.0%	-11.7%	-6.6%	-1.4%	17.3%	29.7%	30.7%	29.1%	4.7%	18.7%	25.4%	17.7%
Other income	1.2	3.6	0.9	1.9	0.0	0.0	0.0	0.0	0.5	7.5	0.0	0.0	0.0
Cost of goods sold	-7.5	-6.9	-5.9	-8.5	-7.8	-9.4	-10.0	-11.2	-33.8	-28.8	-38.3	-49.1	-57.7
Other external expenses	-6.7	-6.2	-6.7	-8.5	-7.0	-6.6	-6.0	-5.7	-26.1	-28.0	-25.3	-25.2	-26.3
Personnel expenses	-63.5	-58.6	-55.3	-60.4	-61.1	-65.5	-69.2	-77.5	-229.9	-237.7	-273.2	-340.7	-398.2
Total operational expenses	-77.6	-71.7	-67.9	-77.3	-75.9	-81.5	-85.1	-94.4	-289.8	-294.5	-336.9	-415.0	-482.3
EBITDA	3.0	4.8	2.7	2.1	2.4	3.9	5.4	7.0	-3.0	12.7	18.8	30.9	42.4
Margin	3.8%	6.6%	3.9%	2.7%	3.0%	4.6%	6.0%	7.0%	-1.1%	4.2%	5.3%	6.9%	8.1%
EBIT	0.8	2.4	0.9	0.0	0.3	1.6	3.0	4.3	-11.5	4.0	9.2	17.6	26.7
Margin	1.0%	3.3%	1.2%	-0.1%	0.3%	1.9%	3.3%	4.3%	-4.0%	1.3%	2.6%	3.9%	5.1%
Net financials	-0.3	-0.5	-0.4	-0.3	-0.3	-0.3	-0.3	-0.3	-1.7	-1.5	-1.2	-1.5	-1.5
EBT	0.5	1.9	0.5	-0.3	0.0	1.3	2.7	4.0	-13.3	2.6	8.0	16.1	25.2
Taxes	0.0	-0.4	-0.2	-0.7	0.0	-0.1	-0.3	-0.4	0.6	-1.3	-0.8	-1.6	-2.5
Net income	0.46	1.50	0.33	-1.02	-0.03	1.20	2.39	3.61	-12.7	1.3	7.2	14.5	22.6
EPS	0.1	0.2	0.0	-0.1	0.0	0.1	0.3	0.4	-1.5	0.1	0.8	1.6	2.5

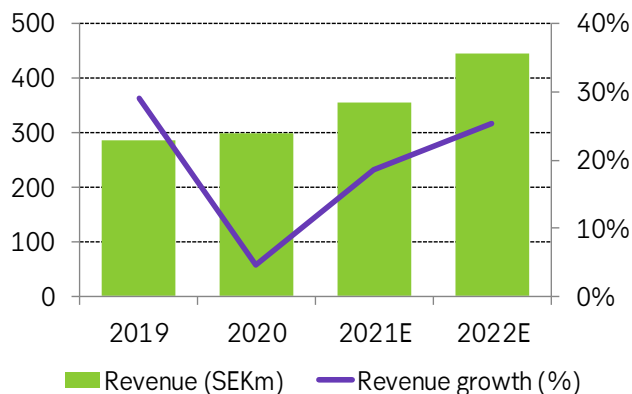
Source: Tempest Security, SEB

Divisional estimates

	Q1/20	Q2/20	Q3/20	Q4/20	Q1/21E	Q2/21E	Q3/21E	Q4/21E	2019	2020E	2021E	2022E	2022E
Sales													
Security Solutions	62.1	58.2	57.3	59.9	62.1	65.7	68.8	74.9	210.5	237.5	271.5	333.9	384.0
Risk Solutions	11.9	9.4	7.2	10.4	9.6	13.2	13.7	17.7	56.4	39.0	54.1	70.4	85.9
Other	5.4	5.3	5.3	7.3	6.7	6.5	8.0	8.8	19.5	23.2	30.0	41.6	54.8
Group sales	79.4	72.8	69.8	77.6	78.3	85.4	90.5	101.4	286.3	299.7	355.7	445.9	524.7
Sales growth													
Security Solutions	38.3%	9.1%	-11.7%	-6.5%	-1.4%	17.3%	29.8%	31.7%	38.0%	12.8%	14.3%	23.0%	15.0%
Risk Solutions	-1.0%	-36.9%	-53.0%	-25.7%	-20.0%	40.0%	90.0%	70.0%	12.2%	-30.8%	38.9%	30.0%	22.0%
Other	14.2%	17.5%	21.3%	23.0%	23.3%	23.6%	53.4%	31.7%	1.7%	19.2%	29.3%	38.6%	31.7%
Group sales growth	38.3%	9.0%	-11.7%	-6.6%	-1.4%	17.3%	29.7%	30.7%	29.1%	4.7%	18.7%	25.4%	17.7%
EBITDA													
Security Solutions	7.7	8.8	8.2	8.5	8.4	9.0	9.5	10.3	21.2	33.1	37.2	44.6	50.7
Risk Solutions	0.7	2.9	0.2	1.7	1.3	1.6	1.8	2.4	1.4	5.4	7.1	9.1	11.3
Other	0.8	0.9	0.8	1.1	1.1	1.3	1.5	1.8	0.2	3.7	5.7	9.0	13.4
Group costs	-6.1	-7.8	-6.4	-9.2	-8.4	-8.0	-7.4	-7.4	-25.8	-29.5	-31.2	-31.8	-33.0
Group EBITDA	3.0	4.8	2.7	2.1	2.4	3.9	5.4	7.0	-3.0	12.7	18.8	30.9	42.4
EBITDA margin													
Security Solutions	12.4%	15.1%	14.2%	14.2%	13.6%	13.7%	13.8%	13.7%	10.1%	13.9%	13.7%	13.4%	13.2%
Risk Solutions	5.6%	30.6%	2.1%	16.2%	13.4%	12.5%	13.0%	13.5%	2.5%	13.8%	13.1%	13.0%	13.2%
Other	14.6%	16.7%	15.8%	15.8%	15.7%	19.8%	19.0%	20.4%	1.3%	15.7%	18.8%	21.7%	24.4%
Group EBITDA margin	3.8%	6.6%	3.9%	2.7%	3.0%	4.6%	6.0%	7.0%	-1.1%	4.2%	5.3%	6.9%	8.1%

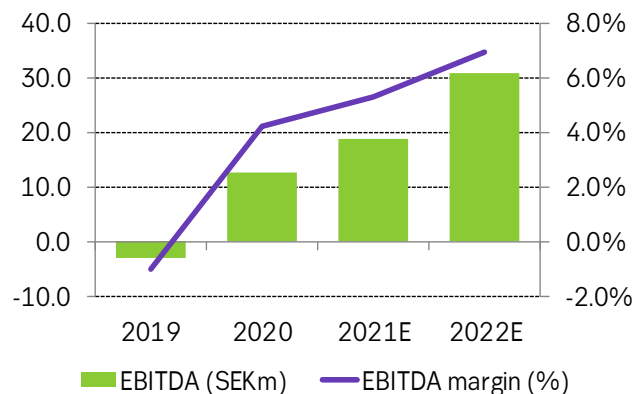
Source: Tempest Security, SEB

Revenue and revenue growth



Source: Tempest Security, SEB

EBITDA and EBITDA margin



Source: Tempest Security, SEB

Mid-point DCF valuation

DCF valuation (SEKm)		Weighted average cost of capital (%)	
NPV of FCF in explicit forecast period	260	Risk free interest rate	2.5
NPV of continuing value	167	Risk premium	5.0
Value of operation	426	Cost of equity	7.5
Net debt	(29)	After tax cost of debt	2.0
Share issue/buy-back in forecast period	-	WACC	7.5
Value of associated companies	-	Assumptions	
Value of minority shareholders' equity	-	Number of forecast years	20
Value of marketable assets	-	EBIT margin - steady state (%)	5.2
DCF value of equity	456	EBIT multiple - steady state (x)	10.7
DCF value per share (SEK)	51	Continuing value (% of NPV)	39.1
Current share price (SEK)	41.30		
DCF performance potential (%)	24		

Source: SEB

DCF sensitivity

		Cost of equity (%)				
		6.5	7.0	7.5	8.0	8.5
Equity capital weight (%)	80	82	75	68	63	58
	90	71	64	59	54	50
	100	62	56	51	47	43
	100	62	56	51	47	43
	100	62	56	51	47	43

Source: SEB

DCF sensitivity

		Relative change in EBITDA margin - all years				
		-20%	-10%	0	+10%	+20%
Rel. change in sales growth - all years	-20%	31	38	45	53	60
	-10%	33	40	48	56	64
	0	35	43	51	60	68
	+10%	37	46	54	63	72
	+20%	39	48	58	67	77

Source: SEB

Peer group valuation

Security services peers	Ccy	Price (lcl)	Mkt cap (EUR)	EV/SALES			EV/EBITA			PER		Sales CAGR 2019-22E	ND/EBITDA 2020	
				2020E	2021E	2022E	2020E	2021E	2022E	2020E	2021E			2022E
G4S plc	GBP	2.4	4,345	0.8	0.8	0.7	14.6	12.6	11.7	18.2	15.7	14.5	-1.6	2.4x
Prosegur	EUR	2.5	1,272	0.7	0.7	0.7	10.2	9.5	7.7	23.4	16.1	10.9	-2.3	2.5x
Securitas	SEK	128.8	4,624	0.6	0.6	0.5	12.8	11.4	10.2	14.7	12.9	11.6	-0.1	2.2x
Average			3,414	0.7	0.7	0.6	12.5	11.2	9.9	18.8	14.9	12.4	-1.3	2.3x
Tempest Security (prem/disc)	SEK	41.3	37	1.1	1.0	0.8	83.7	40.5	20.8	105.7	48.6	24.1	15.9	0.3x
				59%	53%	27%	567%	263%	110%	463%	227%	95%	17.2	-2.0x

Source: Factset, SEB

Overview

Investment case

In our view, Tempest Security is equipped to continue to show above-industry revenue growth rates throughout our forecast period, driven by market share gains and increased penetration of more advanced security services. We also expect that the recent turnaround in profitability could be sustained, due to further operational leverage and an enhanced revenue mix. We expect the group to turn profitable for the full year 2020 and then gradually move towards the long-term EBITDA margin target of 10%.

Company profile

Tempest Security is a fast-growing Swedish security company founded ten years ago by the current CEO Andrew Spry together with Thomas Löfving and Thomas Cavas. During this period, Tempest has transformed from conducting guarding operations mainly in the Stockholm region to offering a broad set of different security services. In the past five years, the company has increased its revenues from SEK 55m in 2014 to SEK 287M in 2019, implying revenue CAGR of close to 40%. Traditional security services remain the main exposure (73%), while higher value-add services such as risk solutions and surveillance are expected to gradually increase its part of the future revenue mix.

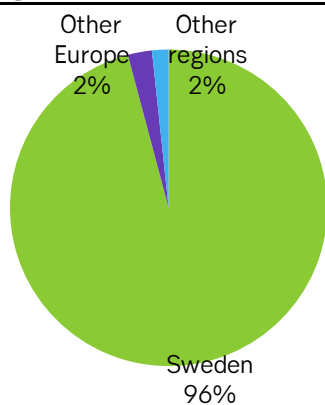
Valuation approach

Our fair share price range is based on a mid-point DCF value +/- 10% relative change to our EBITDA assumptions being the upper- and lower end of the range.

Target price risks

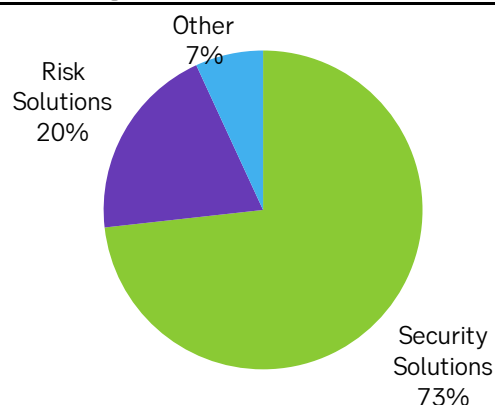
The security industry is people-intensive and Tempest Security, in line with its peers, is highly dependent on the ability to maintain and attract new employees. This is particularly crucial in order to deliver on its ambitious growth agenda. Furthermore, the company has yet to prove that the recent turnaround in profitability is sustainable and our forecasts of further margin improvements is partly based on success and high growth rates within its new and more advanced security services.

Revenues by region



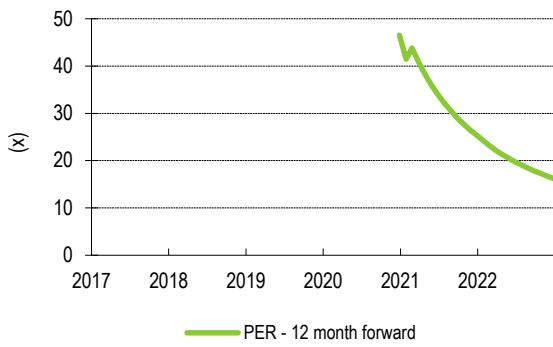
Source: SEB

Revenues by segment



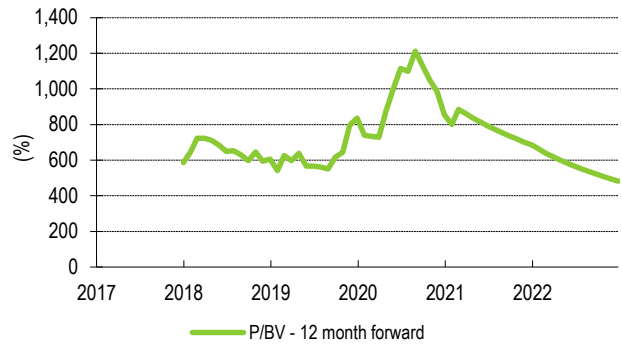
Source: SEB

PER - 12 month forward



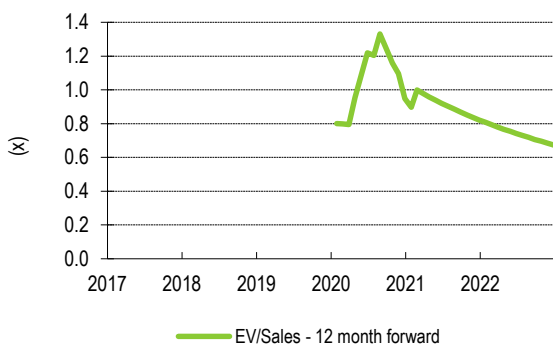
Source: SEB

P/BV - 12 month forward



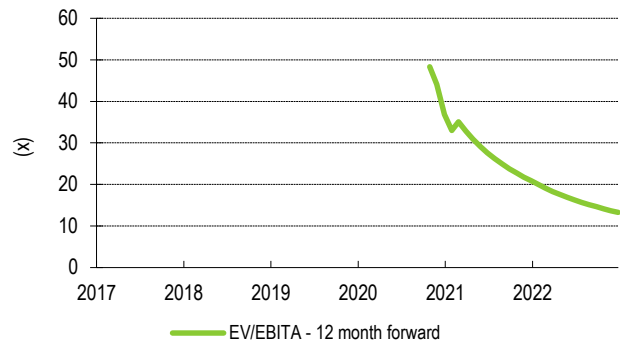
Source: SEB

EV/Sales - 12 month forward



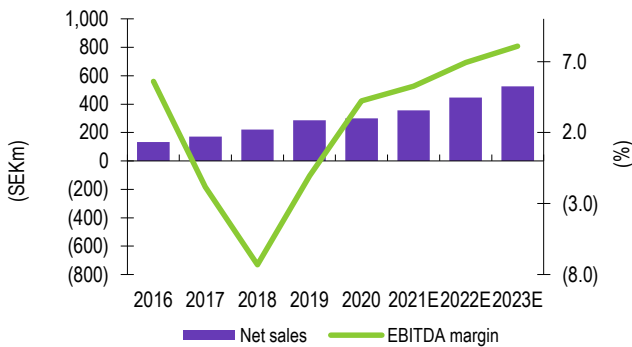
Source: SEB

EV/EBITA - 12 month forward



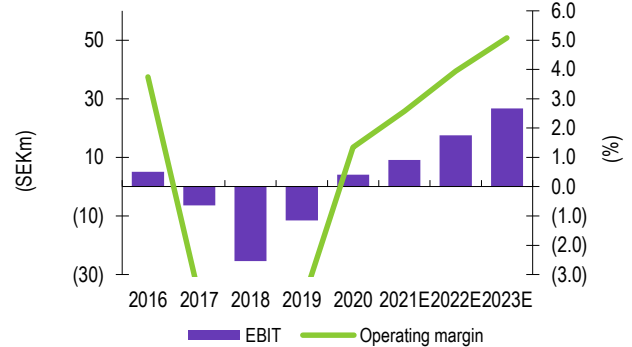
Source: SEB

Net sales & EBITDA margin



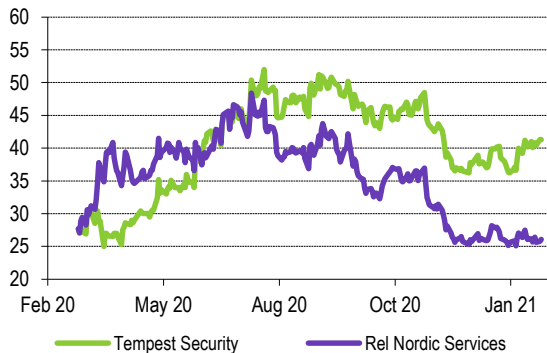
Source: SEB

EBIT & Operating margin



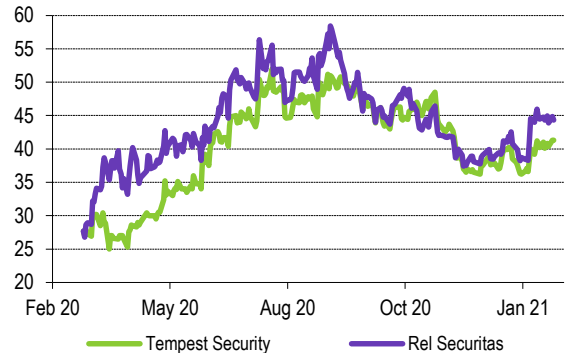
Source: SEB

Comparison with sector index - 1 year



Source: SIX

Comparison with Securitas - 1 year



Source: SIX

Profit & loss statement - Tempest Security								
(SEKm)	2016	2017	2018	2019	2020	2021E	2022E	2023E
Net Sales	134	171	222	286	300	356	446	525
Other revenues	0	0	0	0	7	0	0	0
Total revenues	135	172	222	287	307	356	446	525
Total expenses	(127)	(175)	(238)	(290)	(295)	(337)	(415)	(482)
Profit before depreciation	8	(3)	(16)	(3)	13	19	31	42
Depreciation - Fixed assets	(2)	(1)	(1)	(2)	(2)	(3)	(7)	(9)
Depreciation - Other assets	0	0	0	0	0	0	0	0
Amortisation - Goodwill	(0)	(1)	(7)	0	0	0	0	0
Amortisation - Other intangibles	(0)	(1)	(1)	0	0	0	0	0
Operating profit	5	(6)	(25)	(12)	4	9	18	27
Net interest expenses	(0)	(0)	(1)	(2)	0	0	0	0
Foreign exchange items	0	0	0	0	0	0	0	0
Other financial items	0	0	0	0	(1)	(1)	(2)	(2)
Value changes - Fixed assets	0	0	0	0	0	0	0	0
Value changes - Financial assets	0	0	0	0	0	0	0	0
Value changes - Other assets	0	0	0	0	0	0	0	0
Reported pre-tax profit	5	(6)	(26)	(13)	3	8	16	25
Minority interests	0	0	0	0	0	0	0	0
Total taxes	(1)	1	0	1	(1)	(1)	(2)	(3)
Reported profit after tax	4	(5)	(26)	(13)	1	7	14	23
Discontinued operations	0	0	0	0	0	0	0	0
Extraordinary items	0	0	0	0	0	0	0	0
Net Profit	4	(5)	(26)	(13)	1	7	14	23
Adjustments:								
Discontinued operations	0	0	0	0	0	0	0	0
Interest on convertible debt	0	0	0	0	0	0	0	0
Minority interests (IFRS)	0	0	0	0	0	0	0	0
Value changes	0	0	0	0	0	0	0	0
Goodwill/intangibles amortisations	0	2	8	0	0	0	0	0
Restructuring charges	0	0	0	0	0	0	0	0
Other adjustments	0	0	0	0	0	0	0	0
Tax effect of adjustments	0	0	0	0	0	0	0	0
Adjusted profit after tax	4	(4)	(18)	(13)	1	7	14	23
Margins, tax & returns								
Operating margin	3.7	(3.7)	(11.4)	(4.0)	1.3	2.6	3.9	5.1
Pre-tax margin	3.7	(3.7)	(11.7)	(4.6)	0.9	2.2	3.6	4.8
Tax rate	25.1	14.4	1.1	4.4	50.6	10.0	10.0	10.0
ROE	64.0	(27.4)	(90.4)	(45.6)	4.0	20.2	31.2	34.9
ROCE	86.4	(32.0)	(79.7)	0.0	0.0	13.4	22.3	27.4
Growth rates y-o-y (%)								
Total revenues	n.a.	27.4	29.5	29.1	7.1	15.8	25.4	17.7
Operating profit	133.2	n.m.	n.m.	n.m.	n.m.	127.2	91.8	51.7
Pre-tax profit	138.2	n.m.	n.m.	n.m.	n.m.	208.9	101.9	56.6
EPS (adjusted)	0.0	0.0	0.0	0.0	0.0	463.0	101.9	56.6
Cash flow								
(SEKm)	2016	2017	2018	2019	2020	2021E	2022E	2023E
Net profit	4	(5)	(26)	(13)	1	7	14	23
Non-cash adjustments	2	2	7	8	6	3	7	9
Cash flow before work cap	6	(4)	(19)	(5)	8	10	21	32
Ch. in working capital / Other	2	10	6	3	7	(4)	(7)	(6)
Operating cash flow	7	7	(13)	(2)	15	6	14	26
Capital expenditures	(2)	(1)	(3)	(6)	(2)	(6)	(9)	(12)
Asset disposals	0	0	0	0	0	0	0	0
L/T financial investments	0	0	0	0	0	0	0	0
Acquisitions / adjustments	0	(3)	(27)	0	(2)	0	0	0
Free cash flow	5	2	(43)	(8)	10	(0)	5	13
Net loan proceeds	0	(2)	7	(13)	(6)	0	0	0
Dividend paid	0	(6)	0	0	0	0	0	0
Share issue	0	36	18	16	0	0	0	0
Other	(0)	0	0	0	(0)	0	0	0
Net change in cash	6	30	(18)	(5)	4	(0)	5	13
Adjustments								
C/flow bef chng in work cap	6	(4)	(19)	(5)	8	10	21	32
Adjustments	0	0	0	0	0	0	0	0
Int on conv debt net of tax	0	0	0	0	0	0	0	0
Cash earnings	6	(4)	(19)	(5)	8	10	21	32
Per share information								
Cash earnings	1.09	(0.56)	(2.5)	(0.54)	0.84	1.14	2.39	3.57
Operating cash flow	1.41	1.05	(1.73)	(0.23)	1.65	0.69	1.58	2.87
Free cash flow	0.98	0.31	(5.66)	(0.94)	1.17	(0.03)	0.52	1.47
Investment cover								
Capex/sales (%)	0.2	0.3	0.9	1.9	0.6	1.4	1.7	2.0
Capex/depreciation (%)	15	43	137	287	93	170	115	115

Source for all data on this page: SEB

Balance sheet - Tempest Security								
(SEK m)	2016	2017	2018	2019	2020	2021E	2022E	2023E
Cash and liquid assets	17	47	29	25	29	29	33	46
Debtors	21	27	27	39	31	36	46	54
Inventories	1	0	0	0	0	0	0	0
Other	5	6	13	10	13	13	13	13
Current assets	44	80	70	74	72	78	92	113
Interest bearing fixed assets	0	0	0	0	0	0	0	0
Other financial assets	0	2	3	3	6	6	6	6
Capitalized development cost	0	0	0	0	0	2	3	5
Goodwill	2	11	22	24	24	24	24	24
Other intangibles	1	4	8	10	10	10	10	10
Fixed tangible assets	5	4	6	12	7	9	10	11
Other fixed assets	0	0	0	0	0	0	0	0
Fixed assets	8	20	39	74	73	77	79	83
Total assets	51	100	109	148	145	154	171	196
Creditors	3	6	11	8	7	8	10	12
Other trade financing	0	0	0	0	0	0	0	0
S/T interest bearing debt	0	0	1	0	0	0	0	0
Other	39	62	63	75	74	74	74	74
Current liabilities	41	68	75	88	88	89	91	93
L/T interest bearing debt	0	0	6	0	0	0	0	0
Other long-term liabilities	2	1	4	0	0	0	0	0
Convertible debt	0	0	0	0	0	0	0	0
Pension provisions	0	0	0	0	0	0	0	0
Other provisions	0	0	0	25	26	26	26	26
Deferred tax	0	0	0	0	0	0	0	0
Long term liabilities	2	1	10	25	26	26	26	27
Minority interests	0	0	0	0	0	0	0	0
Shareholders' equity	8	32	25	31	32	39	54	76
Total liabilities and equity	51	101	110	144	145	154	171	195
Net debt (m)	(17)	(47)	(22)	0	4	4	(1)	(14)
Working capital (m)	(15)	(35)	(34)	(33)	(37)	(33)	(25)	(19)
Capital employed (m)	8	32	32	0	65	72	86	109
Net debt/equity (%)	(222)	(147)	(91)	0	12	10	(1)	(18)
Net debt/EBITDA (x)	(2.3)	14.9	1.4	0.0	0.3	0.2	(0.0)	(0.3)
Equity/total assets (%)	15	32	22	22	22	25	31	39
Interest cover	66.0	(841.3)	(48.7)	(6.6)	0.0	0.0	0.0	0.0

Valuation								
(SEK)	2016	2017	2018	2019	2020	2021E	2022E	2023E
No of shares, fully dil. (y/e)	5.3	7.3	8.3	8.9	8.9	8.9	8.9	8.9
No of shares, fully dil. avg.	5.3	6.3	7.5	8.4	8.9	8.9	8.9	8.9
Share price, y/e		17.4	21.2	30.0	37.5	41.3	41.3	41.3
Share price, high		23.6	27.0	31.6	56.2	41.3		
Share price, low		16.5	14.5	18.0	23.1	36.2		
Share price, avg		18.5	21.0	22.1	38.9	39.0		
EPS (reported)	0.70	(0.87)	(3.40)	(1.52)	0.14	0.81	1.63	2.55
EPS (adjusted)	0.77	(0.57)	(2.38)	(1.52)	0.14	0.81	1.63	2.55
Cash earnings/share	1.09	(0.56)	(2.50)	(0.54)	0.84	1.14	2.39	3.57
Dividend/share	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Enterprise value/share		10.9	18.5	0.0	38	42	41	40
Book value/share	1.5	4.4	3.0	3.5	3.6	4.4	6.0	8.6
Adjusted equity/share	1.5	4.4	3.0	3.5	3.6	4.4	6.0	8.6
PER (adjusted)		n.m.	n.m.	n.m.	n.m.	51.3	25.4	16.2
CEM		(30.9)	(8.5)	(55.5)	44.4	36.1	17.3	11.6
Dividend yield		0.0	0.0	0.0	0.0	0.0	0.0	0.0
EV/EBITDA		(25.1)	(9.5)	0.0	26.6	19.8	11.8	8.3
EV/EBITA		(17.7)	(8.7)	0.0	83.7	40.5	20.9	13.3
EV/EBIT		(12.4)	(6.0)	0.0	83.7	40.5	20.9	13.3
EV/Sales (x)		0.46	0.69	0.00	1.13	1.04	0.82	0.67
Price/Book value		3.94	7.15	8.58	10.46	9.40	6.86	4.82
Price/adjusted equity		3.94	7.15	8.58	10.46	9.40	6.86	4.82
Free cash flow/Market cap (%)		4.8	(10.0)	(3.1)	3.7	(0.1)	1.3	3.6
Operating cash flow/EV (%)		8.3	(8.5)	n.a.	4.3	1.7	3.8	7.2
EV/Capital employed (x)		2.5	4.9	n.a.	5.2	5.2	4.3	3.3

Main shareholders			Management		Company information	
Name	(%)	Votes	Capital	Title	Name	Contact
Andrew Spry	23.0	23.0	COB	Anders Laurin	Internet	www.tempest.se
Thomas Löfving	22.7	22.7	CEO	Andrew Spry	Phone number	010 - 45 777 60
Athanas Industrial Partners II AB	17.2	17.2	CFO	Lotta Iverstrand		
			IK	Lotta Iverstrand		

Source for all data on this page: SEB

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