



Press Release

## H&D Wireless receives a strategically important order from Scania with an initial value of SEK 0.5 M

Stockholm, November 5<sup>th</sup>, 2019 – Nasdaq First North Growth Market Listed H&D Wireless AB, has entered into a 12-month agreement with Scania for deployment and testing of its real-time location services (RTLS) system, GEPS® (Griffin Enterprise Positioning Services) at one of its main manufacturing facilities. Since June 2017, H&D Wireless has installed GEPS pilot at Scania's Smart Factory where new systems for digitizing factory operations are evaluated. The collaboration is now entering the next phase where H&D Wireless will install GEPS for Industry in Scania's transmission factories in Södertälje, Sweden.

Scania has continued evaluating GEPS for Industry in the new Smart Factory Lab location since fall 2018. This initiative is now entering the next stage with Scania choosing to install GEPS at its transmission's products factories in Södertälje. The contract duration extends over 12 months with the possibility of annual renewals. An initial set of sensors has been ordered to equip the three factories and monitor their tow tractor truck traffic. The initial order value is about SEK 0.5 M.

"GEPS will be used in the transmission workshop to document and analyse current truck traffic, to subsequently optimize the use of these trucks and then possibly modernize the logistics system," said Jakob Holmgren, Head of Digitalization at the transmission factories.

"H&D Wireless is a strategic partner to Scania Smart Factory. GEPS has been considered a mature technology in the Smart Factory Lab. We are now taking the next step and evaluating the technology with one of our manufacturing facilities. We will also take advantage of the upcoming installation in a Swedish-Korean research project where Scania and H&D Wireless are collaborating." added Lars Hanson, Scania Smart Factory Lab.

"We are in an exciting phase of our ongoing collaboration with Scania Smart Factory Labs, as GEPS has graduated out of the Smart Factory into the real manufacturing plant for concept testing." said Pär Bergsten, CEO and founder of H&D Wireless.

To find out more about **GEPS for Industry**, contact [sales@hd-wireless.se](mailto:sales@hd-wireless.se)

*This news release contains information that H & D Wireless AB is obliged to disclose in accordance with EU Market abuse regulations. The information was provided by the contact person below for publication 12:10 CET on November 5, 2019.*

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**About H&D Wireless:**

H&D Wireless is a Swedish provider of technology and services in the domain of Internet of Things (IoT) and Real-Time Location Services (RTLS + GPS) with the Griffin® cloud platforms and GEPS®. Founded in 2009, H & D Wireless has delivered over 1 million wireless products to date for IoT and M2M solutions worldwide. The company develops and delivers solutions that digitize and visualize physical processes and identifies, among other things, the handling of materials, tools and machines with its proprietary solution, GEPS® (Griffin Enterprise Positioning Service). Since mid-year 2019, MVV Holding is also included with its MES system CASAT in the group. CASAT's customers include Volvo Penta and Parker. H&D Wireless shares are listed since December 2017 on Nasdaq First North Growth Market in Stockholm with Aqurat fondkommission AB as Certified Adviser. E-mail: [Info@aqurat.se](mailto:Info@aqurat.se) Tel No: + 46 (0) 8-684 05 800 Web: [www.aqurat.se](http://www.aqurat.se)

**About Scania:**

Scania is a world-leading provider of transport solutions. Together with our partners and customers we are driving the shift towards a sustainable transport system. In 2018, we delivered 88,000 trucks, 8,500 buses as well as 12,800 industrial and marine engines to our customers. Net sales totaled to over SEK 137 billion, of which about 20 percent were services-related. Founded in 1891, Scania now operates in more than 100 countries and employs some 52,000 people. Research and development are concentrated in Sweden, with branches in Brazil and India. Production takes place in Europe, Latin America and Asia, with regional production centres in Africa, Asia and Eurasia. Scania is part of TRATON SE. For more information visit: [www.scania.com](http://www.scania.com).