



# Welcome to the presentation - Q3 interim report

Jul-Sep 2025



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# Key highlights



# Q3 at a glance

## Strong quarter

Solid revenue and income growth

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**Rental value residential +5,7% (like-for-like) LTM**

Exceeding the general rent increase of 4.9%

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**39 apartments refurbished in Q3**

Expected yearly rental value increase of SEK 1.4m

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**SEK 1 bn refinancing**

~20% of portfolio, lower margin & longer maturity

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**Real occupancy rate 96.9%**

-0.3 pp QoQ

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**Income from property management per share**

+4,6% YoY

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**Net asset value (NAV) per share SEK 33.8**

Corresponding to an increase of 4.1%



# Strong income and profit growth YTD

| SEK m                                  | 2025<br>3 months<br>Jul-Sep | 2024<br>3 months<br>Jul-Sep | 2025<br>9 months<br>Jan-Sep | 2024<br>9 months<br>Jan-Sep | 2024<br>12 months<br>Jan-Dec |
|----------------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|------------------------------|
| Revenue                                | 182.4                       | 158.8                       | 538.0                       | 473.0                       | 630.4                        |
| Costs                                  | -63.7                       | -54.8                       | -226.5                      | -198.7                      | -268.2                       |
| <b>Net operating income</b>            | <b>118.7</b>                | <b>104.0</b>                | <b>311.5</b>                | <b>274.3</b>                | <b>362.2</b>                 |
| Central administrative costs           | -12.6                       | -11.5                       | -42.4                       | -38.8                       | -51.7                        |
| <b>Operating profit/loss</b>           | <b>106.2</b>                | <b>92.5</b>                 | <b>269.1</b>                | <b>235.5</b>                | <b>310.5</b>                 |
| Financial income/costs                 | -49.9                       | -45.3                       | -141.6                      | -130.8                      | -174.6                       |
| <b>Income from property management</b> | <b>56.3</b>                 | <b>47.2</b>                 | <b>127.6</b>                | <b>104.7</b>                | <b>135.9</b>                 |
| Changes in value of properties         | 84.1                        | 12.8                        | 357.6                       | -21.2                       | 111.0                        |
| Changes in value of derivatives        | 29.6                        | -89.0                       | -22.1                       | -46.5                       | 26.2                         |
| <b>Profit/loss before tax</b>          | <b>170.0</b>                | <b>-29.0</b>                | <b>463.0</b>                | <b>36.9</b>                 | <b>273.1</b>                 |
| Tax expense                            | -40.6                       | 6.1                         | -97.6                       | -27.5                       | -85.2                        |
| <b>Profit for the period</b>           | <b>129.4</b>                | <b>-23.0</b>                | <b>365.4</b>                | <b>9.4</b>                  | <b>187.9</b>                 |

## Revenue

- Revenue **+14%** YTD
- Net effect of **+SEK 47m**, or **+10%**, from acquisitions and divestments

## Costs

- Costs **+14%** YTD (mainly due to acquisitions Helsingborg)
- Like-for-like **+3%**

## Financial income/costs

- Financial costs **+8%** YTD (higher debt volume and maturing fixed-rate loans)
- Interest coverage ratio **1.9x**

## Income from property management

- **+22%** YTD
- **SEK 0.83** per share

## Earnings

- Profit per share **SEK 2.38** YTD

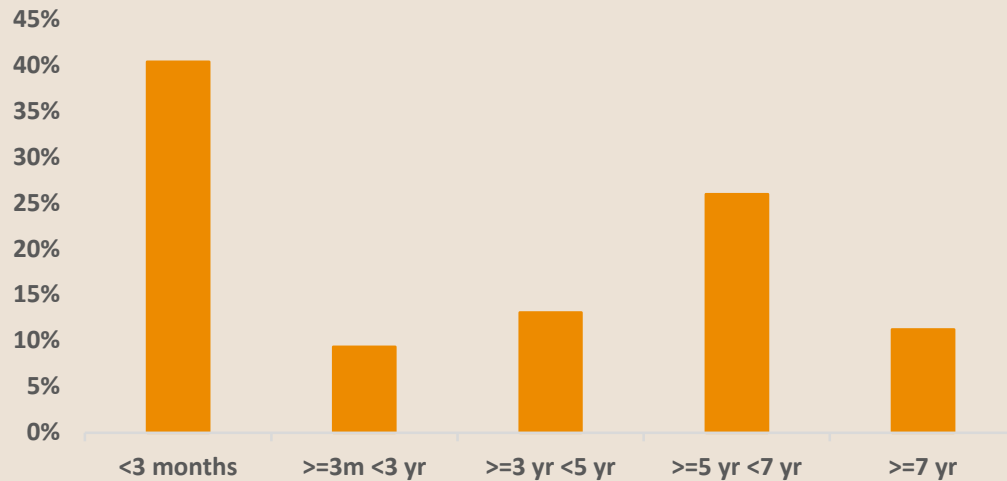
# Continued increase in property value

| SEK m                                              | 30/09/2025      | 30/09/2024     | 31/12/2024     |
|----------------------------------------------------|-----------------|----------------|----------------|
| Intangible assets                                  | 0.2             | 0.2            | 0.2            |
| Investment properties                              | 10,533.8        | 9,055.1        | 9,243.9        |
| Property, plant and equipment                      | 4.1             | 5.7            | 5.5            |
| Financial non-current assets                       | 0.0             | 4.4            | 0.0            |
| Receivables                                        | 24.4            | 28.1           | 407.2          |
| Cash and cash equivalents                          | 121.5           | 170.4          | 143.0          |
| <b>Total assets</b>                                | <b>10,684.0</b> | <b>9,263.9</b> | <b>9,799.9</b> |
| Equity attributable to Parent Company shareholders | 4,812.0         | 3,929.6        | 4,484.2        |
| Derivatives                                        | 32.7            | 83.3           | 10.6           |
| Deferred tax liability                             | 348.1           | 220.1          | 269.2          |
| Non-current interest-bearing liabilities           | 4,788.9         | 2,056.2        | 3,762.0        |
| Current interest-bearing liabilities               | 566.2           | 2,850.8        | 1,128.2        |
| Other liabilities                                  | 136.2           | 123.8          | 145.8          |
| <b>Total equity and liabilities</b>                | <b>10,684.0</b> | <b>9,263.9</b> | <b>9,799.9</b> |

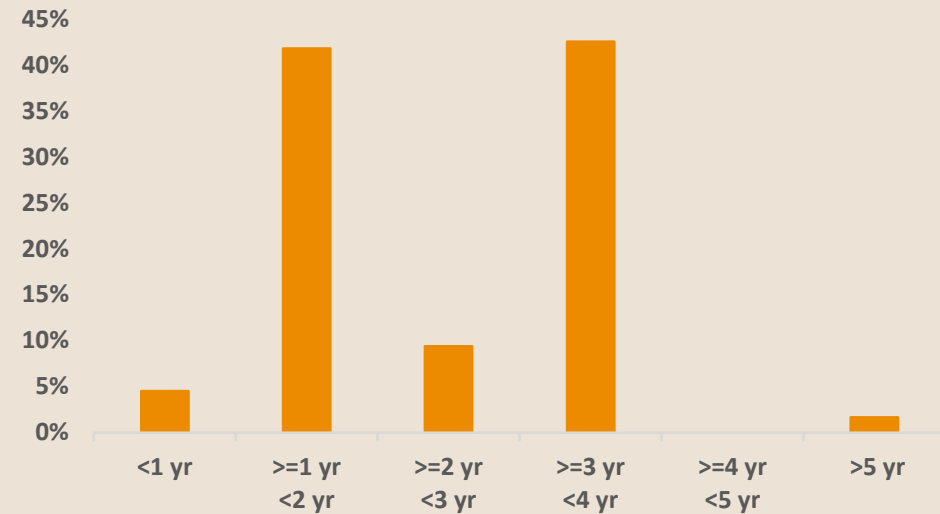
## Financial position

- Property value of **10.5 bn** at **4.9%** yield
- **Property value +SEK 1.479m**  
Driven by value-creating investments and the acquisition in Helsingborg
- **Derivatives +SEK 50.6m**  
Positive value change driven by revised assumptions for future market interest rates
- **Cash SEK 122m**
- **LTV 50%**  
Entirely secured bank loans

# Financing



- Average interest rate maturity of **3.2 years**
  - **60%** of loan portfolio at fixed interest rates
  - Fixed interest rates of derivatives between **2.0%** and **2.6%**
- Average interest rate on the balance sheet date **3.7%**
- Current debt portfolio at market terms



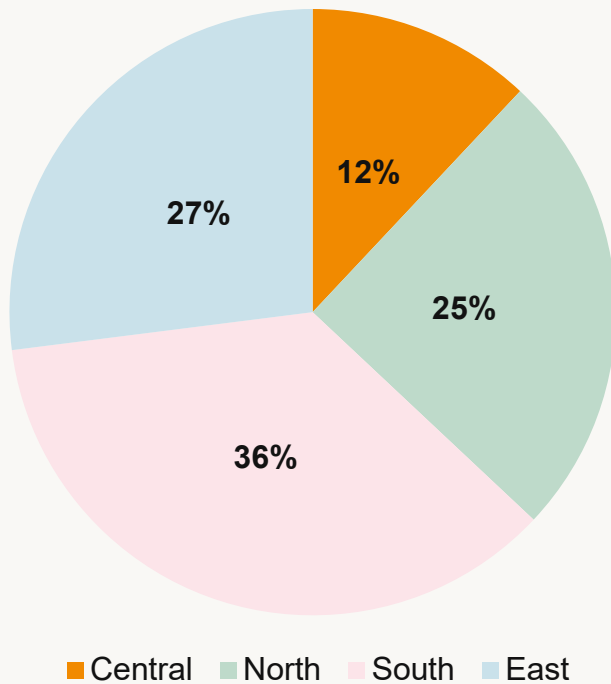
- Average credit maturity of **2.5 years**
- KlaraBo refinanced loans totaling **SEK 1.1 billion**
  - Reduced the average margin of the total loan portfolio with 4 bps although increasing total cost due to change from low fixed rate to floating rate basis.
  - Increases the average credit maturity by approximately **0.8 years**

# Attractive apartments at reasonable rents

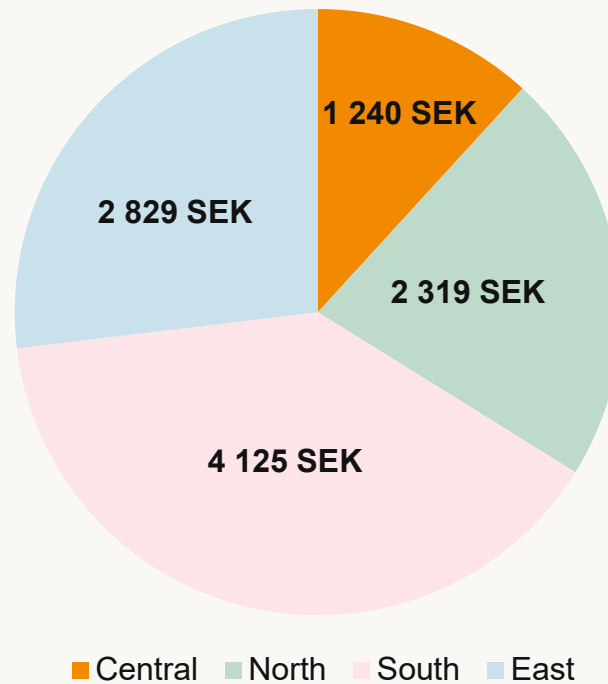


# Portfolio summary

## Yearly rental value



## Total market Value



**7,431**

Apartments under management

**96.8%**

Real occupancy rate

**SEK 1,192**

Avg. rent per sqm/year (unrenovated portfolio)

**SEK 18,901**

Market value/sqm

**89%**

Residential share

**556,000 sqm**

Lettable area

# Strong focus on strategic clusters

These four locations make up half of the portfolio

## Helsingborg

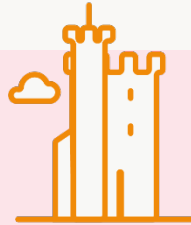
Presence since: **2019**

Number of apartments: **831**

Current refurbishment potential: **59%**

Real occupancy rate: **100%**

Valuation: **20,000 SEK/sqm**



## Trelleborg

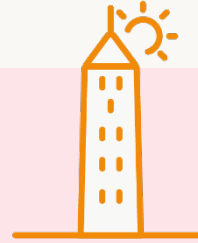
Presence since: **2018**

Number of apartments: **936**

Current refurbishment potential: **42%**

Real occupancy rate: **100%**

Valuation: **22,235 SEK/sqm**



## Visby

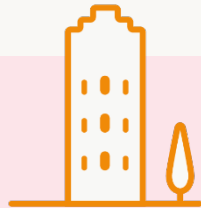
Presence since: **2021**

Number of apartments: **885**

Current refurbishment potential: **65%**

Real occupancy rate: **100%**

Valuation: **21,730 SEK/sqm**



## Östersund

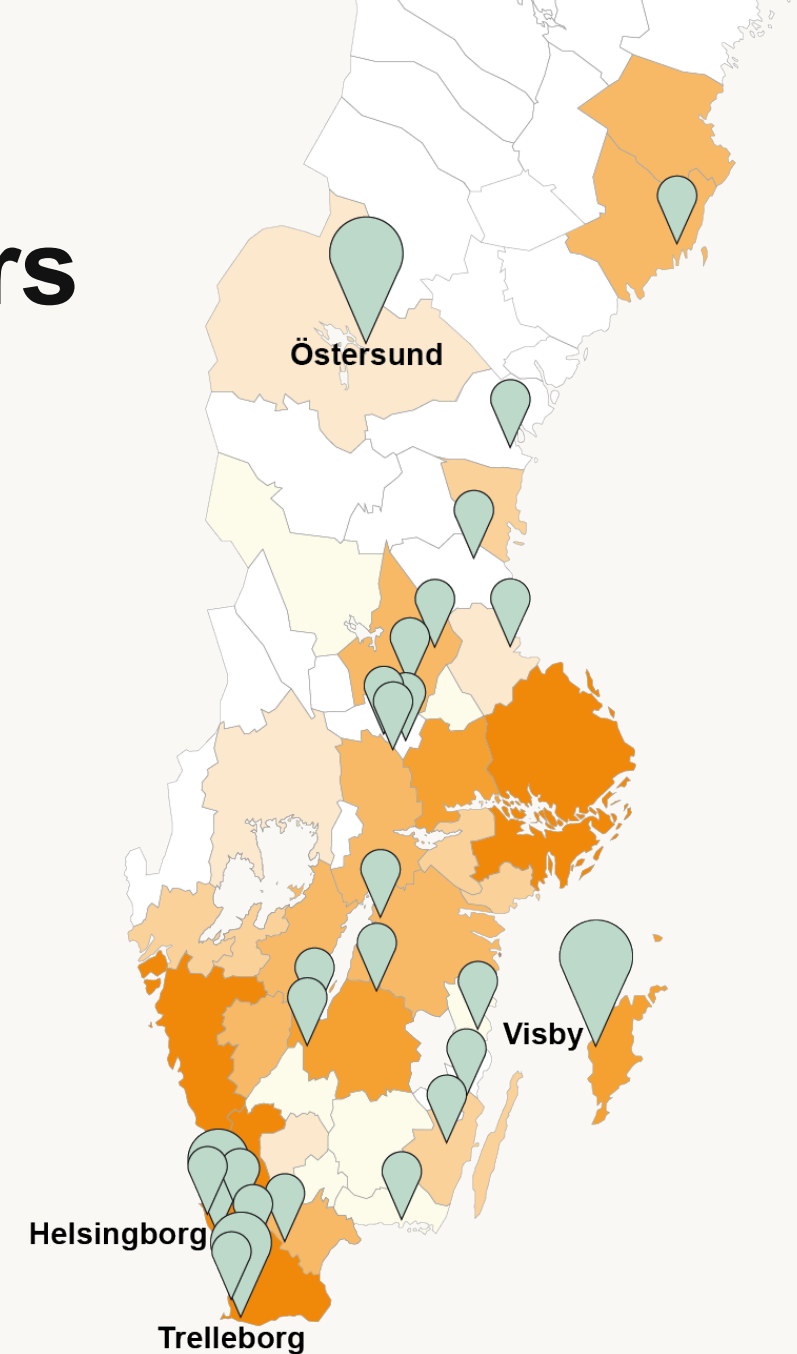
Presence since: **2022**

Number of apartments: **878**

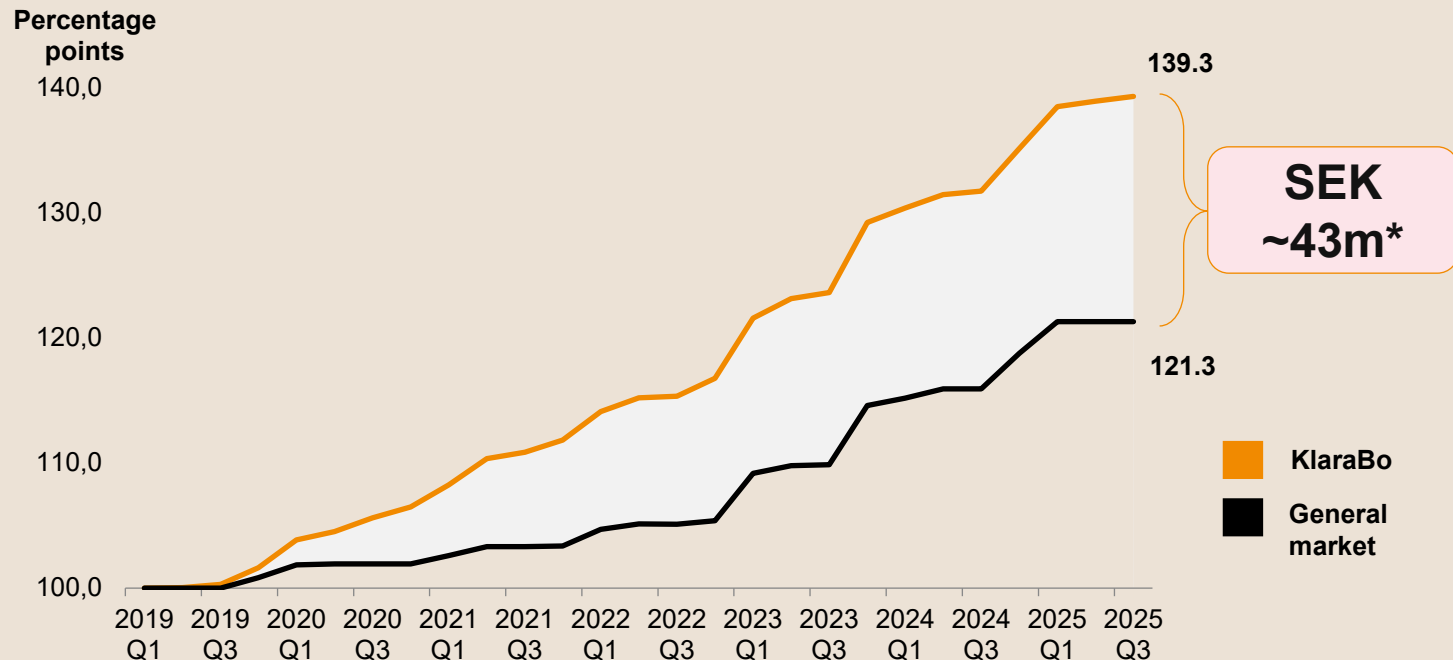
Current refurbishment potential: **87%**

Real occupancy rate: **100%**

Valuation: **15,000 SEK/sqm**



# Continued value growth



\* Accumulated annual rental increase 2019 to Q3 2025

**SEK 43m**

Accumulated rental increase  
(annual basis) from refurbishments

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**4.0%**

Average historical weighted yield

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**SEK 1,089m**

Gross value increase  
from refurbishments

-

**SEK 546m**

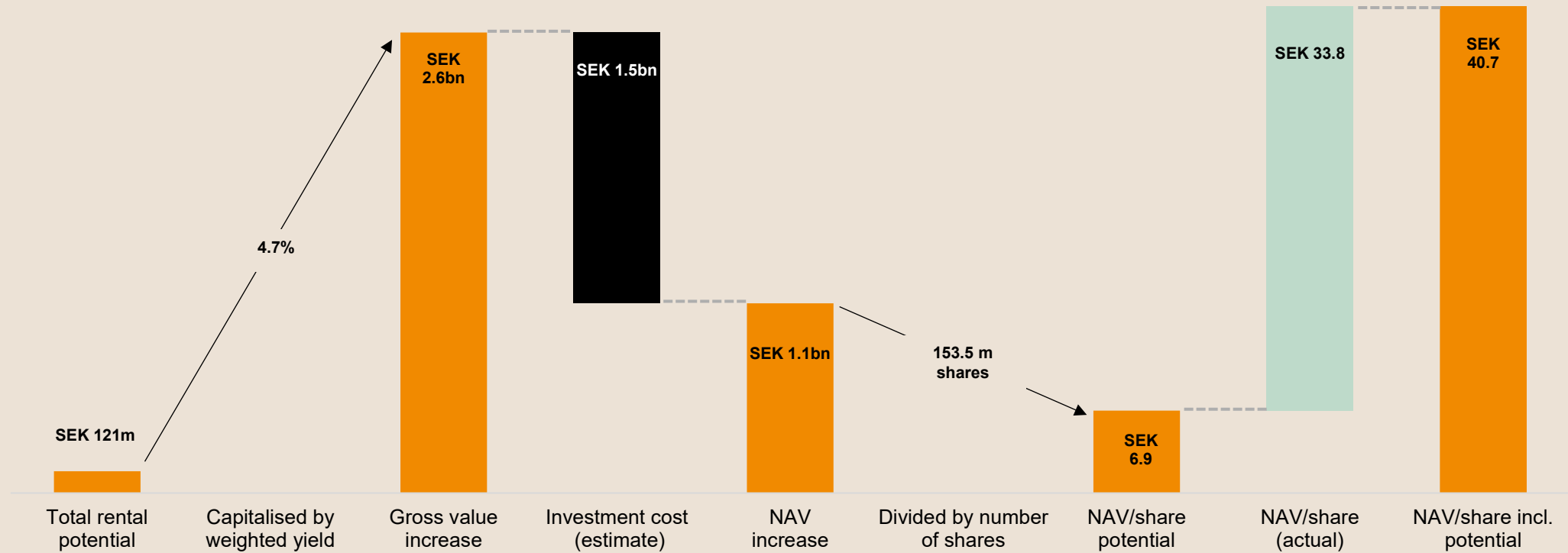
Investment cost for increasing  
rental values

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**SEK 543m**

Net value increase  
from refurbishments

# Value potential in existing portfolio



# Current trading and Summary



# Current earnings capacity

| SEK m                                  | 01/10/2025   | 01/07/2025   | 01/04/2025   | 01/01/2025   | 01/10/2024   |
|----------------------------------------|--------------|--------------|--------------|--------------|--------------|
| <b>Rental revenue</b>                  | <b>735.4</b> | <b>735.6</b> | <b>730.0</b> | <b>656.2</b> | <b>637.0</b> |
| Property expenses                      | -316.0       | -316.0       | -316.0       | -283.1       | -261.2       |
| <b>Net oper income</b>                 | <b>419.4</b> | <b>419.6</b> | <b>414.0</b> | <b>373.1</b> | <b>375.8</b> |
| <b>Surplus ratio, %</b>                | <b>57.0</b>  | <b>57.0</b>  | <b>56.7</b>  | <b>56.9</b>  | <b>59.0</b>  |
| Central administrative costs           | -46.8        | -46.8        | -46.8        | -45.9        | -43.8        |
| Financial income and expenses          | -200.5       | -181.9       | -180.4       | -162.2       | -175.4       |
| <b>Income from property management</b> | <b>172.1</b> | <b>190.8</b> | <b>186.7</b> | <b>165.0</b> | <b>156.6</b> |
| Profit from prop mgmt per share, SEK   | 1.12         | 1.24         | 1.22         | 1.23         | 1.16         |
| Number of shares, million              | 153.5        | 153.5        | 153.5        | 130.3        | 130.6        |
| Interest-coverage ratio                | 1.9          | 2.0          | 2.0          | 2.0          | 1.9          |

- **Rental revenue –SEK 0.2m**  
– lower occupancy and expired commercial leases (–3.8m) partly offset by new Östersund lease (+1.4m) and rent increases from renovations (+2.2m)
- **Operating costs unchanged**  
– property and central administration stable vs. previous quarter
- **Financial costs higher**  
– refinancing of SEK 1.1bn fixed-rate loans to floating rates increased interest expense
- **Income from property management SEK 172.1m (LTM)**  
– corresponding to SEK 1.12 per share

# Positioned for continued organic growth

- › **High activity** – 39 apartments refurbished during Q3 and 139 YTD with an average return of ~8%
- › **Stable occupancy** – strong portfolio structure and geographic focus keeps vacancy risk low
- › **Resilient model** – delivering despite turbulent macro environment
- › **Operational goals met**– 17% NRV and 23% income from property management annual growth since 2019
- › **Enhanced capacity** – strengthened expertise supports future growth and potential transactions

